

## STAYING RESILIENT

Sanli Environmental Limited
Annual Report 2018



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This annual report has been prepared by the Company and its contents have been reviewed by the Company's Sponsor, SAC Capital Private Limited (the "Sponsor"), for compliance with the relevant rules of the Singapore Exchange Securities Trading Limited (the "SGX-ST").

The Sponsor has not independently verified the contents of this annual report. This annual report has not been examined or approved by the SGX-ST and the SGX-ST assumes no responsibility for the contents of this annual report including the correctness of any of the statements or opinions made or reports contained in this annual report.

The contact person for the Sponsor is Mr. David Yeong (Telephone number: +65 6532 3829), at 1 Robinson Road, #21-02 AIA Tower, Singapore 048542.





#### **OUR VISION**

To be a leading environmental solutions company capable of meeting the needs of tomorrow.

#### **OUR MISSION**

To provide reliable and cost-effective total solutions for water and waste management, driven by innovation and executional excellence.



### **OUR CORE VALUES**

#### **BOLDNESS**

We dare to step into the unknown to create a better environment for our society.

#### UNITY

We strive together as one family to achieve success.

#### BE DIFFERENT

We think out of the box when providing solutions for our clients.

#### INTEGRITY

We believe that honesty is the best policy to ensure a healthy and long-term relationship between our partners and us.

#### **CORPORATE PROFILE**

We are an environmental engineering company with more than ten years of experience and have completed more than 1,000 projects, in the field of water and waste management.

Our expertise is in the design, supply, delivery, installation, commissioning, maintenance, repair and overhaul of mechanical and electrical ("M&E") equipment as well as process, instrumentation and control systems in wastewater treatment plants, water reclamation plants, NEWater plants, waterworks, service reservoirs, pumping stations and incineration plants.

Our business is divided into two main business segments:



### ENGINEERING, PROCUREMENT AND CONSTRUCTION

- We provide engineering, procurement and construction services within the field of water and waste management.
- Our services include process upgrading of existing water treatment plants, upgrading of pumping station capacities, replacement of aged M&E equipment, and design and build of various treatment process systems.
- Contracts are usually between one to three years in duration.
  - WATER MANAGEMENT
    Engineering solutions and son

Engineering solutions and services for the treatment of raw water and used water.

WASTE MANAGEMENT

Engineering solutions and services for the treatment of refuse in incineration plants.



## OPERATIONS AND MAINTENANCE

- We provide corrective and preventive maintenance services to ensure reliability and minimal disruptions to customers' operations.
- Contracts are usually between two to three years in duration.

Backed by our strong engineering capabilities, we have the ability to integrate mechanical, electrical and process engineering expertise to provide customised, cost and time efficient integrated engineering solutions and services to our customers.

#### **CEO'S MESSAGE**



Dear Shareholders,

On behalf of the Board of Directors (the "Board"), it is my pleasure to present to you, the annual report of Sanli Environmental Limited ("Sanli" or the "Company", and together with its subsidiaries, the "Group") for the financial year ended 31 March 2018 ("FY2018"). Despite the generally challenging economy, FY2018 was an exciting year for the Group. On 8 June 2017, Sanli became a public listed company on the Catalist Board (the "Catalist") of the Singapore Exchange Securities Trading Limited ("SGX-ST").

#### **STAYING RESILIENT**

As Singapore continues with its push to develop into a thriving global hydrohub, the water industry in Singapore is expected to continue growing. We believe Sanli, with its track record and capabilities, is in a good position to ride on this wave and grow along with Singapore's water story.

#### **YEAR IN REVIEW**

In FY2018, Sanli's Engineering, Procurement and Construction ("**EPC**") business segment recorded revenue growth of 28.1% year-on-year to \$\$56.1 million, accounting for 74.2% of Group revenue. This increase was partially offset by a 5.0% year-on-year decrease in revenue from our Operations and Maintenance business segment to \$\$19.5 million, which contributed 25.8% to Group revenue. As a result, the Group achieved a 17.6% year-on-year growth in revenue to \$\$75.6 million, up from \$\$64.3 million a year ago.

The team continued to work hard to secure new contracts, both in the public and private sectors. While our business

Sanli, with its track record and capabilities, is in a good position to ride on this wave and grow along with Singapore's water story.

## Water demand in Singapore will continue to grow as the population and economy grows.

continues to be mainly from the public sector, Sanli hopes to gradually take on more private sector projects, as evident by the increasing number of private sector projects that the Group secured in FY2018, despite keen competition in the water and waste management industry. As of 31 March 2018, our order book stood at \$\$110.2 million, with the project pipeline expected to last till FY2020.

Profit before tax for FY2018 was \$\$3.8 million, down from \$\$6.3 million in FY2017. Excluding the one-off IPO expenses of \$\$1.2 million incurred in FY2018, profit before tax for FY2018 would have been \$\$5.1 million.

#### **POSITIVE INDUSTRY OUTLOOK**

Water demand in Singapore will continue to grow as the population and economy grows. By 2060 demand is expected to almost double from the current 430 million gallons a day, with non-domestic demand making up about 70% (1). Large scale public sector projects such as the NEWater, desalinated water and Deep Tunnel Sewerage System (DTSS) offer potential business opportunities for Sanli. At the same time, industrial players have been encouraged to make their facilities and processes more water efficient, which in turn, is expected to drive the demand for water management solutions in the private sector. The Group will continually monitor its operations to maintain its service quality and competitive edge, while leveraging on its established track record and core competencies to grow the business.

Ongoing and upcoming large scale projects such as the NEWater, desalinated water and Deep Tunnel Sewerage System (DTSS) will continue to offer support for the Group's operations with potential business opportunities. Managing industrial water use will become a priority for many water-intensive businesses operating in Singapore such as petrochemicals, electronics and pharmaceuticals. Hence, the Group has also invested in a business

development department to implement its business strategy, which will take into account the potential opportunities that will arise as demand for water management solutions by industrial players in Singapore grow.

Apart from looking to enhance its operations locally, the Group will also continue to undertake careful and comprehensive evaluation of areas for potential future growth in the ASEAN region, particularly in countries such as Malaysia, Myanmar, Vietnam, Indonesia and the Philippines.

Another exciting development for the Group was the move to our new premises at 28 Kian Teck Drive. The official opening of the new premises was held on 21 June 2018. This larger premises occupies a land area of 2,267sqm, and will allow Sanli to take on more projects and projects of a larger scale, enabling the Group to grow further.

#### **APPRECIATION**

To reward our shareholders for their support, the Board is recommending a tax-exempt (1-tier) final dividend of 0.25 Singapore cent per share for the financial year ended 31 March 2018.

I wish to thank our Directors, for their guidance throughout the year. On behalf of the Board, we would like to express our gratitude to the Management and staff, for their commitment and dedication, without which, we would not be where we are today. Our sincere appreciation also goes to our customers, business partners and shareholders, for your confidence in Sanli. Let us continue to push forward, as we work together to grow the business and enhance shareholders' value.

Yours Sincerely,

#### **Sim Hock Heng**

Chief Executive Officer

<sup>(1)</sup> Source: "Our Water, Our Future", a PUB publication at https://www.pub.gov.sg/Documents/PUBOurWaterOurFuture.pdf

# SANLI ENVIRONMENTAL LIMITED

### **OPERATIONS & FINANCIAL REVIEW**



REVENUE

S\$75.6 mil

**17.6**%

**GROSS PROFIT** 

S\$10.9 mil

**4.5**%

**EPC REVENUE** 

S\$56.1 mil S\$7.5 mil

**28.1%** 

EPC GROSS PROFIT

**69.7%** 

#### **OVERVIEW**

During the financial year under review ("**FY2018**"), the Group recorded revenue of S\$75.6 million, representing a 17.6% increase from the S\$64.3 million recorded in the previous financial year. This was mainly attributable to the increase in contribution from its Engineering, Procurement and Construction ("**EPC**") segment, which was partially offset by a decrease in revenue from the Operations and Maintenance segment ("**O&M**").

#### **ENGINEERING, PROCUREMENT AND CONSTRUCTION**

Sanli's EPC business segment undertakes large-scale water and waste management projects by providing turn-key engineering solutions to its customers in a cost-efficient and timely manner.

The Group's EPC segment continues to grow, with revenue from this segment increasing by 28.1% to S\$56.1 million in FY2018. This was mainly due to an increase in the execution of work for contracts that were secured during the year, and the recognition of revenue for work done in relation to contracts that were secured in prior years. In FY2018, the EPC segment accounted for 74.2% of total revenue.





## Key EPC projects and their respective revenue contributions in FY2018 include:

- 1. Process upgrading at Choa Chu Kang Waterworks, ozone and biologically activated carbon facilities (\$\$25.2 million);
- 2. Replacement of ultrafiltration membranes and addition of membrane cassettes at Chua Chu Kang Waterworks (\$\$6.2 million);
- 3. Replacement of pump sets, associated auxiliary equipment and pipelines at Jalan Eunos Booster Station (\$\$3.6 million);
- 4. Replacement of mechanical and electrical equipment at Jurong Water Reclamation Plant (\$\$2.0 million);
- 5. Supply, delivery, installation and commissioning of membrane train at Lower Seletar Waterworks (\$\$2.0 million); and
- 6. Supply, delivery, installation, commissioning and maintenance of process equipment at Kranji NEWater Factory (S\$1.4 million).

#### **OPERATIONS & FINANCIAL REVIEW**

#### **OPERATIONS AND MAINTENANCE**

Sanli's Operations and Maintenance business segment provides corrective maintenance work for its customers 24 hours a day, seven days a week. The Group also provides preventive maintenance work that includes scheduled servicing of customers' equipment to ensure that it is in good operating condition and able to meet annual inspections of specialised facilities by the relevant authorities.

Revenue from the Operations and Maintenance segment decreased by S\$1.0 million or 5.0% from FY2017 to S\$19.5 million in FY2018. This was mainly due to the decrease in the execution of servicing and overhaul maintenance works in FY2018, partially offset by an increase in the execution of servicing maintenance contracts that were secured in FY2018. This segment accounted for 25.8% of total revenue in FY2018.

## Key Operations and Maintenance projects and their respective revenue contributions in FY2018 include:

- 1. Maintenance of mechanical and electrical equipment at Changi Water Reclamation Plant (S\$6.3 million);
- 2. Overhaul of aeration systems at Ulu Pandan Water Reclamation Plant and Jurong Water Reclamation Plant (S\$1.3 million); and
- 3. Supply and delivery of spare parts for pumps and accessories for maintenance works at PUB used water installations (\$\$0.8 million).





#### **PROFITABILITY**

Cost of contract works increased 20.1% to \$\$64.7 million in FY2018, due to increases in material costs, sub-contracting costs and overhead costs, which were largely in tandem with the increase in revenue. Direct labour costs have also increased as the Group hired more project managers and engineers during the year.

Hence, overall gross profit increased by 4.5% to S\$10.9 million in FY2018. Gross profit from the EPC segment increased 69.7% to S\$7.5 million in FY2018, but this was partially offset by a decrease of 44.1% or S\$2.6 million in gross profit from the Operations and Maintenance segment to S\$3.3 million in FY2018. With lower contribution from the higher-margin Operations and Maintenance segment, the overall gross profit margin in FY2018 was lower at 14.4%.

Administrative expenses of S\$5.2 million in FY2018 was 52.6% higher than FY2017 due to an increase in headcount and salaries. Additional professional expenses were incurred in FY2018 as a result of its listing on the SGX Catalist on 8 June 2017. Other operating expenses increased to S\$1.9 million in FY2018, mainly due to the recognition of one-off IPO expenses of S\$1.2 million in relation to the Group's listing.

As a result, the Group recorded profit before tax of S\$3.8 million in FY2018, a decrease of 38.7% from FY2017. Excluding the one-off IPO expenses, the Group's FY2018 profit before tax would have been S\$5.1 million.





#### **CASHFLOW**

The increase in working capital requirements, arising mainly from higher trade receivables and contract work-in-progress in excess of billings, resulted in a cash outflow from operating activities of S\$7.0 million. Net cash used in investing activities amounted to S\$5.1 million due to the acquisition of property, plant and equipment, of which a portion was funded by cash from financing activities of S\$9.9 million, comprising mainly net proceeds from the Group's IPO. As a result, the Group recorded a S\$2.1 million decrease in cash and cash equivalents from S\$11.5 million as at 31 March 2017 to S\$9.4 million as at 31 March 2018.

#### **FINANCIAL POSITION**

The Group's net asset value ("NAV") increased to \$\$24.9 million as at 31 March 2018, from \$\$8.5 million as at 31 March 2017. Current assets increased 59.0% to \$\$38.5 million as at 31 March 2018, mainly due to increases in trade and other receivables, contract work-in-progress in excess of billings, partially offset by a decrease in cash and cash equivalents which was due to the increase in contract work-in-progress in excess of billings and the acquisition of property, plant and equipment. Non-current assets increased 82.0% to \$\$10.8 million due to capital expenditure for the Group's new leasehold property at 28 Kian Teck Drive.

Current liabilities increased 16.9% to S\$21.6 million as at 31 March 2018, mainly due to an increase in trade and other payables, which was partially offset by the repayment of borrowings, conversion of convertible loans, a decrease in billings in excess of contract work-in-progress and a decrease in income tax payable. Non-current liabilities decreased by 11.4% to S\$2.8 million as at 31 March 2018 due to lower borrowings and finance leases.



### **PROJECT GALLERY**



Supply, delivery, installation,commissioning and maintenance of Process Equipment at Kranji NEWater Factory



Supply, delivery, installation and commissioning of Membrane Train at **Lower Seletar Waterworks** 



Replacement of Pump Sets, Associated Auxiliary Equipment and Pipelines at **Jalan Eunos Booster Station** 



Maintenance of Mechanical and Electrical equipment at **Changi Water Reclamation Plant** 



Process Upgrading at **Choa Chu Kang Waterworks**, Membrane Filtration System, Mechanical Installation Works



Process Upgrading at **Choa Chu Kang Waterworks** - Ozone and Biologically Activated Carbon Facilities



Preventive Maintenance for Waste Water Treatment Plant at **Tower Transit Singapore** 



Servicing and Maintenance of Screening, Sludge, Grit and Related Equipment at **Ulu Pandan Water Reclamation Plant** 



Replacement of Ultrafiltration Membranes and Addition of Membrane Cassettes at **Choa Chu Kang Waterworks** 



Replacement of Mechanical and Electrical Equipment at Jurong Water Reclamation Plant



Overhaul of Aeration Systems at **Jurong Water Reclamation Plant** 



Operations and Maintenance of **Lorong Halus Wetland Treatment System and Leachate Collection System** 



# SANLI ENVIRONMENTAL LIMITED

## **BOARD OF DIRECTORS**





#### NG LIP CHI, LAWRENCE

#### Non-Executive Chairman and Independent Director

Mr Ng Lip Chi, Lawrence is our Non-Executive Chairman and Independent Director. He was appointed to our Board on 11 May 2017. Mr Ng is an executive director of NLC Advisory Pte. Ltd. which provides corporate advisory and business consultancy services. Mr Ng has extensive experience in international mergers and acquisitions and corporate finance, having worked in professional and financial services firms such as Arthur Andersen, Credit Agricole Indosuez Merchant Bank Asia Ltd and DBS Bank Ltd, as well as the corporate finance team of an Asian natural resources conglomerate. Mr Ng is a Chartered Financial Analyst and holds a Bachelor of Business Administration degree from the National University of Singapore.



#### **KEW BOON KEE**

#### **Executive Director**

Mr Kew Boon Kee is our Executive Director and was appointed to our Board on 27 February 2017. Together with Mr Sim Hock Heng, our Chief Executive Officer, and Mr Pek Kian Boon, our Executive Director, Mr Kew co-founded our Group. Mr Kew is in charge of our Engineering, Procurement and Construction business segment, Operations and Maintenance business segment as well as our workplace, health and safety function. Mr Kew joined Dayen as a project engineer and was responsible for managing water and wastewater projects between February 1999 and February 2005. Prior to co-founding our Group, Mr Kew was engaged by Dayen as a freelance project engineer to complete an on-going project until March 2006. Mr Kew graduated with an Engineering Diploma from the Federal Institute of Technology in February 1994 and a Bachelor of Engineering degree with Second Class Honours (First Division) in Electrical and Electronic Engineering from University of Sunderland in June 1996.



#### SIM HOCK HENG

#### Chief Executive Officer

Mr Sim Hock Heng is our Chief Executive Officer and was appointed to our Board on 27 February 2017. Mr Sim cofounded our Group with our Executive Directors, Mr Kew Boon Kee and Mr Pek Kian Boon. Mr Sim oversees the overall business operation and general management of our Group. He has more than 20 years of experience in the field of water and waste management. Mr Sim joined Dayen Environmental Ltd ("Dayen", now known as Moya Holdings Asia Limited) in 1995, where he was involved in tender preparation and project management. He left Dayen as a project manager in February 2005. Prior to co-founding our Group, Mr Sim was engaged by Dayen as a freelance project manager to complete an on-going project until March 2006. Mr Sim graduated with a Diploma in Electrical Engineering in April 1991 from Singapore Polytechnic and subsequently obtained a Bachelor of Science degree from SIM University in September 2007.



#### **LEE TIEN CHIAT**

#### Executive Director

Mr Lee Tien Chiat is our Executive Director and was appointed to our Board on 27 February 2017. Mr Lee is in charge of our procurement function, workshop and fabrication team as well as our design team. He has more than 20 years of experience in project management and implementation. Prior to joining our Group in October 2007, Mr Lee was a project manager in Dayen where he was in charge of project management in the field of water and waste management between September 1999 and September 2007. Mr Lee graduated with a Bachelor of Science degree in Mechanical Engineering from National Taiwan University in June 1995 and a Master of Science degree (Environmental Engineering) from Nanyang Technology University in February 2005.



#### **PEK KIAN BOON**

**Executive Director** 

Mr Pek Kian Boon is our Executive Director and was appointed to our Board on 27 February 2017. Together with Mr Sim Hock Heng, our Chief Executive Officer, and Mr Kew Boon Kee, our Executive Director, Mr Pek co-founded our Group. Mr Pek heads our tender team, for both Engineering, Procurement and Construction, and Operations and Maintenance business segments and spearheads our business development activities. He has more than 20 years of experience in project management. Prior to co-founding our Group, Mr Pek was a project manager in Dayen where he was in charge of internal audits for ISO system and project management in the field of water and waste management between September 1998 and March 2006. Mr Pek graduated with a Diploma in Mechanical Engineering from Ngee Ann Polytechnic in August 1991.



#### **ELAINE BEH PUR-LIN**

Independent Director

Ms Elaine Beh Pur-Lin is our Independent Director and was appointed to our Board on 11 May 2017. Ms Beh is currently a partner of Virtus Law LLP, a law firm in Singapore and her principal areas of practice are in capital markets and mergers and acquisitions. Ms Beh graduated with a Bachelor of Laws degree (Honours) from the National University of Singapore in 1989. She is an advocate and solicitor of the Supreme Court of Singapore. Ms Beh is a member of the Singapore Institute of Directors, The Law Society of Singapore and the Singapore Academy of Law.



#### **CHAN HOCK LEONG**

Independent Director

Mr Chan Hock Leong is our Independent Director and was appointed to our Board on 11 May 2017. Mr Chan is currently a senior partner and head of audit and assurance of Mazars LLP Singapore. Prior to joining Mazars LLP Singapore in November 2011, Mr Chan was an audit partner at BDO Singapore between November 2007 and October 2011 where he managed audit assignments, financial due diligence engagements and listing projects. He also set up and headed the technical training team in BDO Singapore. Mr Chan graduated with a Diploma in Commerce (Financial Accounting) from Tunku Abdul Rahman College in July 1993. Mr Chan is a member of the Institute of Singapore Chartered Accountants (ISCA) and a fellow of the Association of Chartered Certified Accountants (ACCA). He is a senior quality assurance advisor on the Senior Quality Assurance Advisor Panel for ISCA Quality Assurance Review Programme and a member of the Membership Committee of ISCA. He is also a member of the Complaints and Disciplinary Panel of Accounting and Corporate Regulatory Authority of Singapore and a member of the ACCA Singapore Network Panel.

#### **KEY MANAGEMENT**





Ms Toh Chiew Khim, Phyllyst joined our Group on 1 September 2016 and is our Chief Financial Officer. She oversees the full spectrum of the Group's strategic financial planning and analysis, accounting, taxation, corporate finance and treasury matters, ensuring compliance with financial regulations and reporting standards. Before joining our Group, Ms Toh served for 13 years in Tiong Woon Corporation Holding Ltd ("TWC"), a leading integrated heavy lift specialist and service provider listed on the Mainboard of the SGX-ST. She was appointed as Group Financial Controller of TWC in 2003, and was promoted to Chief Financial Officer in 2008. Prior to that, she was the Group Financial Controller of Cityneon International Pte Ltd from 1998 to 2003. Ms Toh had also previously worked in Informatics Holdings Ltd for 11 years where she held various key accounting appointments. Ms Toh graduated with a Diploma in Business Studies from Ngee Ann Polytechnic in August 1985 and subsequently attained Fellowship of the Association of Chartered Certified Accountants (FCCA). She is a Fellow of the Institute of Singapore Chartered Accountants

Mdm Shoo Sook Fun, Regina joined our Group on 1 July 2008 as an Administration Manager, where she was in charge of the Group's administration and finance functions. Currently, she oversees the Group's administrative operations and human resource matters including managing of office and manpower budgets, maintenance schedules for assets and supplies and ensuring compliances with relevant industry standards. Mdm Shoo graduated with a Diploma in Accountancy from Ngee Ann Polytechnic in August 1990 and subsequently obtained a Master of Business Administration degree from University of Southern Queensland in September 2007.

### **FINANCIAL HIGHLIGHTS**

- **Engineering, Procurement and Construction**
- Operations and Maintenance

#### **REVENUE (S\$'000)**

FY2015	FY2016	FY2017	FY2018
37,345	<b>57,264</b>	<b>64,314</b>	<b>75,609</b>
64.0% 36.0%	55.8% 44.2% ( ( ( (	68.1% 31.9% ( ( ( ( (	74.2% 25.8%

#### **GROSS PROFIT (S\$'000)**

FY2015	FY2016	FY2017	FY2018
<b>6,385</b>	11,248	10,399	10,871
37.2% 62.8% ( ( ( ( )	34.1% 65.9% (((((	42.8% 57.2%	69.4% 30.6%



#### PROFIT BEFORE TAX (S\$'000)

FY2015 <b>3,724</b>	FY2016 <b>7,185</b>	FY2017 6,269	FY2018 3,840 <sup>(1)</sup>
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	Summary of		·
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## PROFIT ATTRIBUTABLE TO OWNERS OF THE COMPANY (\$\$'000)

FY2015 <b>3,264</b>	FY2016 <b>5,942</b>	FY2017 5,172	FY2018 <b>3,069</b>
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<sup>(1)</sup> Excluding the one-off IPO expenses of S\$1.2 million, profit before tax for the Group would have been S\$5.1 million.

## ANNUAL REPORT 2018

#### CORPORATE SOCIAL RESPONSIBILITY



As a homegrown company, Sanli aims to contribute back to the community and advocate the best practices within the Group to achieve sustainable growth. The focus for FY2018 was to support the less privileged through activities that promote an enhanced sense of well-being.

The Group embarked on its inaugural Corporate Social Responsibility programme, through the collaboration with Foodbank Singapore and Thye Hua Kwan Moral Charities, in support of their ongoing food bundle distribution to the less privileged and families living in HDB rental flats in Boon Lay and the Jurong West area.

As part of our commitment to encourage the holistic development of children, Sanli also raised funds during the festive period to support The Straits Times School Pocket Money Fund in December 2017. The Group shared a common goal with SPH - "Give poor students a dollar or so a day to fill their often empty stomachs."

The Group also supported various fund raising activities that help the needy and the marginalized in our community. In July 2017, our staff participated in the Race Against Cancer, organised



by the Singapore Cancer Society to raise funds for cancer treatment subsidies, welfare assistance, cancer rehabilitation, hospice care, cancer screening, research, public education and cancer support group initiatives. We also supported the Teen Challenge Charity Golf event in September 2017, that aims to raise funds to help those marginalized in society, particularly those struggling with substance abuse and alcohol addictions.

The Group intends to continue supporting various community projects, to do its part for society and the environment.

# SANLI ENVIRONMENTAL LIMITED

#### **CORPORATE INFORMATION**

#### **BOARD OF DIRECTORS**

#### Ng Lip Chi, Lawrence

(Non-Executive Chairman and Independent Director)

#### Sim Hock Heng

(Chief Executive Officer)

#### Kew Boon Kee

(Executive Director)

#### Lee Tien Chiat

(Executive Director)

#### Pek Kian Boon

(Executive Director)

#### Chan Hock Leong

(Independent Director)

#### Elaine Beh Pur-Lin

(Independent Director)

#### **AUDIT COMMITTEE**

Chan Hock Leong (Chairman)

Ng Lip Chi, Lawrence

Elaine Beh Pur-Lin

#### **NOMINATING COMMITTEE**

Elaine Beh Pur-Lin (Chairman)

Ng Lip Chi, Lawrence

Chan Hock Leong

Sim Hock Heng

#### **REMUNERATION COMMITTEE**

Ng Lip Chi, Lawrence (Chairman)

Chan Hock Leong

Elaine Beh Pur-Lin

#### **COMPANY SECRETARY**

Goh Siew Geok ACS, ACIS

#### **REGISTERED OFFICE**

15 Kian Teck Drive Singapore 628832

Tel: +65 6578 9269 Fax: +65 6261 8225

Website: www.sanli.com.sg

#### **SHARE REGISTRAR**

## Boardroom Corporate & Advisory Services Pte. Ltd.

50 Raffles Place

#32-01 Singapore Land Tower

Singapore 048623

#### **AUDITORS**

#### **Deloitte & Touche LLP**

6 Shenton Way #33-00 OUE Downtown 2 Singapore 068809

Partner-in-charge: Michael Ng Wee Kiat (Appointed since financial year ended 31 March 2017)

#### PRINCIPAL BANKERS

#### United Overseas Bank Limited

80 Raffles Place UOB Plaza Singapore 048624

#### Malayan Banking Berhad

200 Jalan Sultan #01-02 Textile Centre Singapore 199018

## Standard Chartered Bank (Singapore) Limited

8 Marina Boulevard Level 29 Marina Bay Financial Centre (Tower 1) Singapore 018981

#### **SPONSOR**

#### **SAC Capital Private Limited**

1 Robinson Road #21-02 AIA Tower Singapore 048542

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The Board of Directors (the "Board" or "Directors") of Sanli Environmental Limited (the "Company" and together with its subsidiaries, the "Group") recognises the importance of corporate governance to shareholders and is committed to ensuring the practices recommended in the Code of Corporate Governance 2012 (the "Code") and the disclosure guide as published by the Singapore Exchange Securities Trading Limited ("SGX-ST") in January 2015 (the "Guide") are practiced throughout the Group. The Company believes that good corporate governance provides the framework for an ethical and accountable corporate environment, which will maximise long-term shareholders' value and protect the interests of shareholders.

For the financial year ended 31 March 2018 ("**FY2018**"), the Company has adhered to the principles and guidelines set out in the Code and the Guide, where applicable, and will continue to review its practices on an on-going basis. Appropriate explanations have been provided in the relevant sections below where there are deviations from the Code and/or the Guide.

#### **BOARD MATTERS**

#### **The Board's Conduct of Affairs**

Principle 1: Every company should be headed by an effective Board to lead and control the company. The Board is collectively responsible for the long-term success of the company. The Board works with Management to achieve this objective and Management remains accountable to the Board.

The Board is entrusted to lead and oversee the Group, with the fundamental principle to act in the best interests of the Group. In addition to its statutory duties, the Board's principle functions include:

- (a) To set and direct strategic plans and performance objectives of the Group, to provide entrepreneurial leadership, set strategic objectives, and ensure that the necessary financial and human resources are in place for the Company to meet its objectives;
- (b) To establish a framework of prudent and effective controls which enables risks to be assessed and managed, including safeguarding of shareholders' interests and the Company's assets;
- (c) To review Management performance and advice on the Group policies and procedures;
- (d) To conduct periodic reviews of the Group's internal controls, financial performance, compliance practices and resource allocation;
- (e) To review and approve financial plans and financial results, annual budgets, proposals for acquisitions, investments and disposals, material borrowings, fund raising exercises and announcements;
- (f) To set the Group's values and standards, including ethical standards, and ensure that obligations to shareholders and other stakeholders are understood and met;
- (g) To consider sustainability issues, such as environmental and social factors, as part of its strategic formulation;
- (h) To review performance and succession planning of the Key Management Personnel; and
- (i) To monitor and ensure the Group's compliance with good corporate governance practices.

Each Director is expected, during the course of carrying out his/her duties, to exercise due diligence and independent judgment in dealing with the business affairs of the Group and are obliged to act in good faith and to make decisions objectively at all times, as fiduciaries, in the best interest of the Group.

To facilitate effective management, the Audit Committee (the "AC"), Remuneration Committee (the "RC") and Nominating Committee (the "NC") (collectively, the "Board Committees"), have been constituted to assist the Board in the discharge of specific responsibilities. The Board Committees function within clearly defined terms of references and operating procedures, which are reviewed on a regular basis. The role and function of each committee is described in subsequent sections in this report. The compositions of the Board Committees are as follows:-

	AC	NC	RC
Chairman	Chan Hock Leong	Elaine Beh Pur-Lin	Ng Lip Chi, Lawrence
Member	Ng Lip Chi, Lawrence	Ng Lip Chi, Lawrence	Chan Hock Leong
Member	Elaine Beh Pur-Lin	Chan Hock Leong	Elaine Beh Pur-Lin
Member	-	Sim Hock Heng	-

The schedule of all Board and Board Committees meetings and the Annual General Meeting ("**AGM**") for each financial year is planned well in advance, in consultation with the Directors. The Board will meet at least two (2) times a year at regular intervals and on an ad-hoc basis where warranted by the circumstances. Tele-conferencing at meetings is permitted under the Company's Constitution. In addition to holding meetings, important matters regarding the Group are also put to the Board for decision making by way of written resolutions.

The number of Board and Board Committees meetings held during FY2018 and the attendance of each Director, where relevant, are as follows:-

	Во	ard	Audit Committee		Nominating Committee		Remuneration Committee	
	Number o	f Meetings	Number o	f Meetings	<b>Number of Meetings</b>		Number of Meetings	
Name of Director	Held	Attended	Held	Attended	Held	Attended	Held	Attended
Sim Hock Heng	2	2	NA	NA	1	1	NA	NA
Kew Boon Kee	2	2	NA	NA	NA	NA	NA	NA
Lee Tien Chiat	2	2	NA	NA	NA	NA	NA	NA
Pek Kian Boon	2	2	NA	NA	NA	NA	NA	NA
Ng Lip Chi, Lawrence	2	2	2	2	1	1	1	1
Chan Hock Leong	2	2	2	2	1	1	1	1
Elaine Beh Pur-Lin	2	2	2	2	1	1	1	1

NA: Not Applicable

The Board has adopted a set of guidelines on matters that require its approval which include, amongst others, the following:

- material acquisitions or disposals of assets, major funding proposals and investments;
- corporate strategy and business plans;
- · share issuance, recommending dividend payments and other returns to shareholders;
- annual budgets, financial results announcements, annual report and audited financial statements for each financial year;
- the appointment and remuneration packages of the Directors and Key Management personnel;
- approving appointments to the Board and the various Board committees; and
- material interested person transactions, matters involving conflict of interest for a substantial shareholder or a Director and assuming responsibility for corporate governance practices.

While matters relating to the Group's strategies and policies require the Board's direction and approval, the Management is responsible for the day-to-day operations and administration of the Group.

All newly appointed Directors will undergo an orientation programme and be briefed by the Management on the Group's business, operations, structure and governance practices relating to, *inter alia*, disclosure of interests in the Company's securities, prohibition on dealings in the Company's securities and restrictions on the disclosure of price-sensitive information. For new Directors who do not have prior experience as a director of a public listed company in Singapore, they will attend training courses organised by the Singapore Institute of Directors ("SID") and/or other training institutions in areas such as accounting, legal and industry-specific knowledge, where appropriate, to familiarise themselves with the roles and responsibilities of a director of a company listed on the SGX-ST. To obtain a better understanding of the Group's business, the Directors will have the opportunity to visit the Group's operational offices and facilities and meet with key management personnel(s).

The Company is responsible for arranging and funding briefings, updates, seminars and training courses for the Directors. The Board is updated, from time to time, when new laws or regulations affecting the Group are introduced. The professional advisors to the Company will conduct briefings and presentations to update the Board in areas such as corporate governance, changes to laws and regulations pertaining to the Group's business and operations, and changes in financial reporting standards. The Directors are also encouraged to attend seminars and training courses that will assist them in executing their obligations and responsibilities as Directors of the Company.

During FY2018, the Executive Directors have attended training courses organised by SID to familiarise themselves with the roles and responsibilities of a director of a company listed on the SGX-ST.

All Board Committees are constituted with clear Terms of Reference to assist the Board in discharging its functions and responsibilities. Formal letters of appointment and terms of references are furnished to every newly-appointed director upon their appointment, explaining, among other matters, their roles, obligations, duties and responsibilities as a member of the Board.

#### **Board Composition and Guidance**

Principle 2: There should be a strong and independent element on the Board, which is able to exercise objective judgement on corporate affairs independently, in particular, from Management and 10% shareholders. No individual or small group of individuals should be allowed to dominate the Board's decision making.

The Board comprises seven (7) Directors of whom three (3) are Independent Directors. The Directors as at the date of this report are:-

Name of Director	Designation
Ng Lip Chi, Lawrence	Non-Executive Chairman and Independent Director
Sim Hock Heng	Chief Executive Officer ("CEO")
Kew Boon Kee	Executive Director
Lee Tien Chiat	Executive Director
Pek Kian Boon	Executive Director
Chan Hock Leong	Independent Director
Elaine Beh Pur-Lin	Independent Director

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Accordingly, Guideline 2.1 and 2.2 of the Code are met as the Independent Directors make up at least one third (1/3) of the Board, as the Non-Executive Chairman and the CEO are not the same person. This enables the Board to exercise independent and objective judgement on corporate affairs and no individual or small group of individuals dominate the decisions of the Board. The Company is not required under Guideline 3.3 of the Code to appoint a Lead Independent Director.

The NC, reviews the independence of each Director on an annual basis, in accordance with the Guidelines as set out in the Code. Each of the Independent Directors has completed a declaration form and confirmed his/her independence. The Independent Directors, Mr Ng Lip Chi, Lawrence, Mr Chan Hock Leong, Ms Elaine Beh Pur-Lin, have confirmed that they do not have any relationship with the Company, its related corporations, its 10% shareholders or its officers that could interfere or be reasonably perceived to interfere, with the exercise of their independent business judgement with a view to the best interests of the Company. The NC has reviewed and confirmed the independence of the Independent Directors.

The Board has determined, taking into account the views of the NC, that Mr Ng Lip Chi, Lawrence, Mr Chan Hock Leong and Ms Elaine Beh Pur-Lin are independent in character and judgement and that there are no relationships or circumstances which are likely to affect, or could appear to affect, the judgement of each of the aforesaid directors. There are no Directors who are deemed independent by the Board, notwithstanding the existence of a relationship as stated in the Code that would otherwise deem him/her not to be independent.

At as the date of this Annual Report, none of the Independent Directors have served on the Board beyond nine (9) years since the date of his/her first appointment.

Nonetheless, the independence of any Directors who has served on the Board beyond nine (9) years since the date of his/her first appointment will be subject to particularly rigorous review.

The NC is responsible for examining the size and composition of the Board and Board Committees. Having considered the scope and nature of the Group's operations, the requirements of the business and the need to avoid undue disruptions from changes to the composition of the Board and Board Committees, the Board, in concurrence with the NC, believes that its current board size and the existing composition of the Board Committees can effectively serve the Group. It provides sufficient diversity of skills, experience and knowledge of the Company without interfering with efficient decision-making.

The Board's policy in identifying director nominees is primarily to have an appropriate mix of members with complementary skills, core competencies and experience for the Group, regardless of gender.

The Board comprises directors who as a group, provide an appropriate balance and diversity of skills, experience and knowledge of the Company. The Board also provides core competencies such as accounting and finance, legal expertise, business and management experience, industry knowledge, strategic planning experience, customer-based experience and knowledge and this enables Management to benefit from a diverse and objective external perspective on issues raised before the Board.

The Board, with the assistance of the NC, has established and adopted an assessment system and evaluation forms to assess annually the existing attributes and core competencies of the Board, and whether are they complementary to enhance the efficacy of the Board as a whole. The Directors also evaluate at least once a year the skill sets that the other Directors possess, with a view to understanding the range of expertise that is lacking by the Board.

The NC will compile the feedbacks from the forms and discuss the results of these exercises and consider its recommendations to the Board to maintain or further enhance its balance and diversity.

The Independent Directors, who are non-executive directors, must be kept well informed of the Group's business and be knowledgeable about the industry the Group operates in. The Non-Executive Directors constructively challenge and help develop proposals on strategy and review the performance of the Management in meeting agreed goals and objectives and monitor the reporting of performance.

To ensure that the Independent Directors are well supported by accurate, complete and timely information, they have unrestricted access to the Management, and will be provided sufficient time and resources to discharge their oversight functions effectively. The Independent Directors can also request for further briefings or information on any aspect of the Group's business or operations from the Management.

The Independent Directors met and discussed with the external and internal auditors post-FY2018, in the absence of Executive Directors and key management personnel. To facilitate a more effective check on Management, the Independent Directors may meet, where necessary, without the presence of the Executive Directors and the Management.

#### **Chairman and Chief Executive Officer**

Principle 3: There should be a clear division of responsibilities between the leadership of the Board and the executives responsible for managing the company's business. No one individual should represent a considerable concentration of power.

The Non-Executive Chairman and Independent Director of the Board is Mr Ng Lip Chi, Lawrence and the CEO of the Company is Mr Sim Hock Heng.

The roles of the Non-Executive Chairman and CEO are separated to ensure a clear division of their responsibilities, increased accountability and greater capacity of the Board for independent decision making. The Non-Executive Chairman is not related to the CEO.

The Non-Executive Chairman oversees the business of the Board. He leads the Board discussions and ensures that Board meetings are convened when necessary. He sets the Board's meeting agenda in consultation with the CEO and the Company Secretary and ensures the quality, quantity and timeliness of the flow of information and encourages constructive relations between the Board and key management personnel to facilitate efficient decision making. The Non-Executive Chairman also promotes an open-concept culture and debate among the Board members, ensuring effective communication with shareholders. He also facilitates the effective contribution of the non-executive directors in particular, as well as promoting high standards of corporate governance of the Group.

The CEO takes a leading role in developing the business of the Group and manages the day-to-day operations with the assistance of the Executive Directors and key management personnel. He also oversees the execution of the Group's business and corporate strategy decisions made by the Board.

#### **Board Membership**

Principle 4: There should be a formal and transparent process for the appointment and re-appointment of directors to the Board.

The NC consists of three (3) Independent Directors and one (1) Executive Director. Accordingly, majority of the NC, including the NC chairman is independent. The NC will meet at least once each year. The members of the NC as at the date of this report are:-

Elaine Beh Pur-Lin (Chairman)
Ng Lip Chi, Lawrence (Member)
Chan Hock Leong (Member)
Sim Hock Heng (Member)

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The NC is guided by the key terms of reference as follows:

- To make recommendations to the Board on the appointment of executive and non-executive directors, including
  making recommendations on the composition of the Board and assessing the balance between executive and
  non-executive Directors appointed to the Board;
- To regularly review the Board structure, size and composition and make recommendations to the Board with regard to any adjustments that are deemed necessary;
- To determine the process for search, nomination, selection and appointment of new board members (including
  alternate directors, if appropriate) and be responsible for assessing nominees or candidates for appointment or
  election to the Board, determining whether or not such nominee has the requisite qualifications and whether or
  not he/she is independent;
- To be responsible for succession planning as and when the circumstance arises, in particular for the Chairman and CEO;
- To determine, on an annual basis and as and when circumstances require, if a Director is independent. If the NC considers that a Director, who has one or more of the relationships mentioned under the Code, including a Director who has served the Board beyond nine (9) years from the date of his/her first appointment, can be considered independent, it shall provide its views to the Board for the Board's consideration. The NC may at its discretion consider that a Director is not independent even if he/she has no business or, other relationships with the Company, its related corporations, its 10% shareholders or its officers;
- To recommend Directors who are retiring by rotation to be put forward for re-election. All Directors are required to submit themselves for renomination and re-election at regular intervals and at least every three (3) years;
- To review annually whether or not a Director is able to and has been adequately carrying out his/her duties as a Director of the Company, particularly when he/she has multiple board representations and other principal commitments;
- To recommend the process and criteria for assessing the effectiveness of the Board as a whole and its Board Committees and for assessing the contribution and commitment of the Chairman and each individual Director to the effectiveness of the Board and assist to implement these assessments;
- To review induction and training needs of directors including professional development programs;
- To be responsible for the progressive renewal of the Board and each director's competencies, commitment, contribution and performance (e.g. attendance, preparedness, participation and candour);
- To review and approve any new employment of persons related to Directors and/or Substantial Shareholders and the proposed terms of their employment;
- To make recommendations to the Board concerning suitable candidates for the role of lead independent director (if required); and
- To ensure that, upon appointment to the Board, all newly-appointed directors receive a formal letter of appointment setting out clearly what is expected of them in terms of time commitment, committee service and involvement outside of board meetings.

Each member of the NC shall abstain from voting on any resolutions and making any recommendations and/or participating in any deliberations of the NC in respect of the assessment of his/her own performance or re-nomination as director.

The NC has reviewed the independence of each Independent Director and is of the view that Ms Elaine Beh Pur-Lin, Mr Ng Lip Chi, Lawrence, and Mr Chan Hock Leong are independent as defined in the Code and are able to exercise judgement on the corporate affairs of the Group independently of the Management.

The Board has not capped the maximum number of listed company board representations each Director may hold as the NC is of the view that the Directors are able to and have adequately carried out their duties as Directors of the Company.

The Board is of the view that at present, it would not be meaningful to define the maximum number of listed company directorships which any director may hold and would review the matter on a case-by-case basis, taking into account the ability and performance of each Director in his/her performance and discharge of duties and responsibilities.

The NC also believes that it is for each Director to assess his own capacity and ability to undertake other obligations or commitments together with serving on the Board effectively. The NC does not wish to omit from consideration outstanding individuals who, despite the demands on their time, have the capacity to participate and contribute as members of the Board.

The Board provides for appointment of alternate director only in exceptional cases such as when a director has a medical emergency. The Board will take into consideration the same criteria for selection of directors such as his qualifications, competencies, and independence. Currently, the Company does not have alternate directors.

The NC is responsible for identifying candidates and reviewing all nominations for the appointments of new directors.

When an existing director chooses to retire or the need for a new director arises, either to replace a retiring director or to enhance the Board's strength, the NC, in consultation with the Board, evaluates and determines the selection criteria so as to identify candidates with the appropriate expertise and experience for the appointment as new director. The selection criterion includes integrity, diversity of competencies, expertise, industry experience and financial literacy. The NC seeks potential candidates widely and beyond directors / management recommendations and is empowered to engage external parties, such as professional search firms, to undertake research on or assessment of candidates as it deems necessary.

The NC then meets with the shortlisted potential candidates with the appropriate profile to assess suitability and to ensure that the candidates are aware of the expectation and the level of commitment required, before nominating the most suitable candidate to the Board for approval and appointment as director.

The role of the NC also includes the responsibility of reviewing the re-nomination of directors who retire by rotation, taking into consideration the director's integrity, independence mindedness, contribution and performance (such as attendance, participation, preparedness and candour) and any other factors as may be determined by the NC.

Pursuant to Regulation 108 of the Constitution of the Company, at each AGM at least one-third of the Directors for the time being (or, if their number is not a multiple of three, the number nearest to one-third) shall retire from office by rotation.

In accordance with Regulation 109 of the Company's Constitution, the Directors to retire in every year shall be those subject to retirement by rotation based on who have been longest in office since their last re-election or appointment. For Directors who were appointed or were last re-elected Directors on the same day, those to retire shall (unless they otherwise agree among themselves) be determined by lot. Regulation 110 of the Company's Constitution provides that a retiring Director shall be eligible for re-election.

Regulation 118 of the Company's Constitution further provides that, the Company may, by Ordinary Resolution, appoint any person to be a Director either to fill a casual vacancy or as an additional Director. Any Director so appointed shall only hold office until the next AGM of the Company and thereafter be eligible for re-election at the AGM, but shall not be taken into account in determining the number of Directors who are to retire by rotation at such meeting.

The NC has recommended two (2) Directors, namely Mr Pek Kian Boon (Executive Director) and Mr Kew Boon Kee (Executive Director) be nominated for re-election at the forthcoming AGM of the Company. In making the above recommendation, the NC has considered the Directors' overall contributions and performance, and the Board has accepted the NC's recommendation.

The key information of the Directors, including their profiles, academic and professional qualifications are set out on pages 10 to 12 of this Annual Report under the section "Board of Directors".

The shareholdings of the individual Directors of the Company are set out on page 41 of this Annual Report. None of the Directors hold shares in the subsidiaries of the Company.

Directors who are seeking re-appointment at the forthcoming AGM to be held on 27 July 2018 are stated in the Notice of AGM set out on pages 89 to 92 of this Annual Report. More information on the Directors, including a list of all current directorships in other listed companies and details of other principal commitments, are set out below.

Details of the appointment of the Company's current directors including date of initial appointment, directorship in other listed companies, both current and for the proceeding three (3) years and other principal commitments:-

Name of Director & Designation	Age	Date of Initial Appointment	Date of Last Re- Appointment	Present Directorship In Other Listed Companies	Past Directorship In Other Listed Companies In The Past Three (3) Years	Other Principal Commitments
Ng Lip Chi, Lawrence (Non-Executive Chairman and Independent Director)	47	11 May 2017	28 July 2017	1. UG Healthcare Corporation Limited	NIL	1. DC Frontiers Pte. Ltd. (Head of Strategy and Business Development) 2. NLC Advisory Pte. Ltd. (Executive Director)
Sim Hock Heng (Chief Executive Officer)	47	27 February 2017	28 July 2017	NIL	NIL	NIL
Kew Boon Kee (Executive Director)	48	27 February 2017	28 July 2017	NIL	NIL	NIL
Lee Tien Chiat (Executive Director)	46	27 February 2017	28 July 2017	NIL	NIL	NIL
Pek Kian Boon (Executive Director)	47	27 February 2017	28 July 2017	NIL	NIL	NIL
Elaine Beh Pur-Lin (Independent Director)	51	11 May 2017	28 July 2017	1. Acromec Limited	NIL	1. Virtus Law LLP (Partner)
Chan Hock Leong (Independent Director)	47	11 May 2017	28 July 2017	NIL	NIL	1. Mazars LLP (Senior Partner) 2. City Harvest Church (Director)

Mr Pek Kian Boon (Executive Director) and Mdm Shoo Sook Fun (General Manager – Corporate Services) are husband and wife. Save as aforesaid, none of the Directors seeking re-appointment at the forthcoming AGM has any relationships, including family relationships with another Director or with any Executive Officer, the Company or its 10% shareholders.

#### **Board Performance**

Principle 5: There should be a formal annual assessment of the effectiveness of the Board as a whole and its board committees and the contribution by each director to the effectiveness of the Board.

The Board has established processes to be carried out by the NC, for monitoring and evaluating the performance of the Board as a whole and the Board Committees, and the effectiveness and contribution of each individual Director annually. The Board has not engaged any external facilitator in conducting the assessment of the Board's performance and the performance of individual Directors. Where relevant, the NC will consider such engagement.

For the evaluation process, the Directors will complete a board evaluation questionnaire which seeks to assess the effectiveness of the Board and the Board Committees, covering areas including, amongst others, the size and composition of the Board, the Board's access to information, Board processes and accountability annually. The results are then collated by the Company Secretary who will submit to the NC Chairman in the form of a report. The report will be discussed during the NC meeting with a view to implementing recommendations to further enhance the effectiveness of the Board and/ or the Board Committees, following which the NC will recommend to the Board key areas for improvement and follow-up actions.

The contribution of each individual Director to the effectiveness of the Board is assessed individually and reviewed by the NC Chairman. The assessment criteria include, *inter alia*, Director's attendance, commitment of time, candour, participation, knowledge and abilities, teamwork and overall effectiveness. The performance of each Director will be taken into account in his/her re-election or re-appointment.

The NC, having reviewed the overall performance of the Board in terms of its role and responsibilities and the conduct of its affairs as a whole, and the individual Director's performance, is of the view that the performance of the Board, the Board Committees and each individual Director has been satisfactory for the period under review.

Each member of the NC shall abstain from voting on any resolutions and making any recommendation and/or participating in any deliberations of the NC in respect of the assessment of his/her own performance or re-nomination as director.

#### **Access To Information**

Principle 6: In order to fulfil their responsibilities, directors should be provided with complete, adequate and timely information prior to board meetings and on an on-going basis so as to enable them to make informed decisions to discharge their duties and responsibilities.

All Directors have unrestricted access to the Company's records and information. From time to time, they are furnished with complete, accurate and adequate information in a timely manner to enable them to be fully cognisant of the decisions and actions of the Group's key management personnel.

As a general rule, Board papers prepared for each meeting are normally circulated at least 3 working days in advance of each meeting. This is to give directors sufficient time to review and consider the matters to be discussed so that discussions can be more meaningful and productive. However, sensitive matters may be tabled at the meeting itself or discussed without papers being distributed. The Board papers provide sufficient background and explanatory information from the Management on financial impact, business strategies, risk analysis, regulatory implications and corporate issues to enable the Directors to be properly briefed on issues to be considered at Board and Board Committees meetings. Such explanatory information may also be in the form of briefings to provide additional insights to the Directors or formal presentations made by the Management in attendance at the meetings, or by external consultants engaged on specific projects.

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The Company Secretary prepares meeting agendas, attends and prepares minutes of all Board and Board Committee meetings and is responsible for ensuring that Board procedures are followed and that the Company's Constitution and relevant rules and regulations are complied with. The Company Secretary assists the Chairman by preparing meeting agendas, attending Board and Board Committee meetings and preparing minutes of Board proceedings. Under the direction of the Chairman, the Company Secretary, with the support of the Management, ensures good information flows within the Board and the Board Committees and between Management and the Independent Directors.

The Directors have separate and independent access to the Company Secretary and the Management at all times. Any additional materials or information requested by the Directors to make balanced and informed decisions is promptly furnished. The appointment and the removal of the Company Secretary should be a matter for the Board as a whole.

The Directors, either individually or as a group, may seek independent professional advice and services on any areas they deem necessary, at the expense of the Company.

#### **REMUNERATION MATTERS**

#### **Procedures For Developing Remuneration Policies**

Principle 7: There should be a formal and transparent procedure for developing policy on executive remuneration and for fixing the remuneration packages of individual directors. No director should be involved in deciding his own remuneration.

The RC consists of three (3) Independent Directors. All members of the RC, including the RC chairman, are independent and non-executive directors. The RC will meet at least once each year. The RC comprises the following members:-

Ng Lip Chi, Lawrence (Chairman)
Chan Hock Leong (Member)
Elaine Beh Pur-Lin (Member)

The RC is guided by the key terms of reference as follows:-

- To review and recommend to the Board a general framework of remuneration for the Board and key management personnel, review and make remuneration recommendations, in consultation with the Chairman of the Board the specific remuneration packages for Executive Director, Non-Executive and Non-Independent Director, Independent Director, key management personnel and employees who are immediate family members of a director or CEO;
- To review the design of any long term incentive schemes for approval by the Board and shareholders and to determine whether Executive Directors and key management personnel should be eligible for benefits under long-term incentive schemes:
- To review the Company's obligations arising in the event of termination of the Executive Directors' and key management personnel's contracts of service, to ensure that such contracts of service contain fair and reasonable termination clauses which are not overly generous. The RC should aim to be fair and avoid rewarding poor performance;
- To review and determine the link between remuneration paid to Executive Directors and key management personnel with performance taking into account long-term and short-term incentive schemes;
- To review the ongoing appropriateness and relevance of the remuneration policy in place for each director, key management personnel and employees who are immediate family members of a director or CEO;

- As part of its review, the RC shall ensure that:-
  - (i) all aspects of remuneration including directors' fees, salaries, allowances, bonuses, options, share based incentives and awards and benefits-in-kind should be considered;
  - (ii) the remuneration of non-executive directors should be appropriate to the level of contribution, taking into account factors such as effort and time spent, and responsibilities of the directors. Non-executive directors should not be over-compensated to the extent that their independence may be compromised. The RC should consider implementing schemes to encourage non-executive directors to hold shares in the Company so as to better align the interests of such non-executive directors with interests of shareholders;
  - (iii) the remuneration package of employees who are immediate family members of a director or the CEO, if any, are in line with the Group's staff remuneration guidelines and commensurate with their respective job scopes and levels of responsibility;
  - (iv) the existing relationships, if any, between the Company and its appointed remuneration consultants will not affect the independence and objectivity of the remuneration consultants; and
  - (v) the costs and benefits of all long-term incentive schemes should be carefully evaluated.

Each member of the RC shall abstain from voting on any resolutions and making any recommendations and/or participating in any deliberations of the RC in respect of his/her own remuneration package.

The RC reviews and recommends to the Board on the specific remuneration packages for the Directors and key management personnel. The recommendations of the RC will be submitted for endorsement by the entire Board. All aspects of remuneration, including but not limited to Directors' fees, salaries, allowances, bonuses, share-based incentives and awards, and benefits in kind, will be covered by the RC.

Where applicable, the RC will also review annually the remuneration of employees related to the Directors and substantial shareholders to ensure that their remuneration packages are in line with the staff remuneration guidelines and commensurate with their respective job scopes and level of responsibilities. In the event that a member of the RC is related to the employee under review, he/she will abstain from participating in the review and voting on any resolution in relation to the remuneration package of that employee related to them.

If necessary, the RC will seek expert advice inside and/or outside the Company on the remuneration of the Directors and key management personnel. The RC ensures that in the event of such advice being sought, existing relationships, if any, between the Company and its appointed remuneration consultants will not affect the independence and objectivity of the remuneration consultants. During the financial year, the RC did not require the service of an external remuneration consultant.

The RC reviews the Company's obligations arising in the event of termination of service contracts entered into between the Group and its Executive Director or key management personnel, as the case may be, to ensure that the service contracts contain fair and reasonable termination clauses which are not overly onerous to the Group.

#### Level and Mix of Remuneration

Principle 8: The level and structure of remuneration should be aligned with the long-term interest and risk policies of the company, and should be appropriate to attract, retain and motivate (a) the directors to provide good stewardship of the company, and (b) key management personnel to successfully manage the company. However, companies should avoid paying more than is necessary for this purpose.

Annual review of the remuneration package is carried out by the RC to ensure that the remuneration of the Executive Directors and key management personnel are commensurate with their performance and that of the Company, giving due regard to the financial and commercial health and business needs of the Group. The remuneration of the Executive Directors (together with other key management personnel) is reviewed periodically by the RC and the Board.

The remuneration of the Executive Directors and the key management personnel consists of fixed salary and allowances. The Executive Directors do not receive director's fees. There is variable compensation which is determined based on the level of achievement of corporate and individual performance objectives. Such performance-related remuneration is structured to align with the interests of shareholders and promote the long-term success of the Company.

Each of the Executive Directors has entered into a service agreement with the Company and the terms of these service agreements are reviewed by the RC annually. Each of the Service Agreements is valid for an initial period of three years with effect from the date of admission of the Company to Catalist. Upon the expiry of the initial period of three years, the employment of each Executive Director shall be automatically renewed on a year-to-year basis on such terms and conditions as the parties may agree in writing. During the initial period of three years, either party may terminate the Service Agreement at any time by giving to the other party not less than six months' notice in writing, or in lieu of notice, payment of an amount equivalent to six months' salary based on the Executive Director's last drawn monthly salary.

Each of the Executive Director shall abstain from voting in respect of any resolution or decision to be made by the Board in relation to the terms and renewal of his service agreement.

The Company has yet to implement a long-term incentive scheme.

The Independent Directors do not have service contracts with the Company and are paid directors' fees which are recommended by the Board and the RC based on factors such as their level of contributions, effort and time spent for serving on the Board and Board Committees, as well as the responsibilities and obligations of the directors. The Company recognises the need to pay competitive fees to attract, motivate and retain directors without being excessive to the extent that their independence might be compromised.

Directors' fees are recommended by the Board for approval by the shareholders at the AGM of the Company.

Having reviewed and considered the variable components of the remuneration of the Executive Directors and the key management personnel, the RC is of the view that there is currently no requirements to implement contractual provisions to allow the Company to reclaim incentive components of their remuneration packages.

In addition, the Executive Directors owe a fiduciary duty to the Company. The Company should be able to avail itself to remedies against the Executive Directors in the event of such breach of fiduciary duties.

#### **Disclosure on Remuneration**

Principle 9:

Every company should provide clear disclosure of its remuneration policies, level and mix of remuneration, and the procedure for setting remuneration, in the company's Annual Report. It should provide disclosure in relation to its remuneration policies to enable investors to understand the link between remuneration paid to directors and key management personnel, and performance.

The Company's remuneration policy is one that seeks to attract, retain and motivate talent to achieve the Company's business objective and create sustainable value for its stakeholders. The policy articulates to staff the link on total compensation to the achievement of organisational and individual performance objective, and benchmarked against relevant and comparative compensation in the market.

After reviewing the industry practice and analysing the advantages and disadvantages in relation to the disclosure of remuneration of each Director and key management personnel, the Company is of the view that such disclosure would be prejudicial to its business interest given the highly competitive environment. As such, the disclosure of remuneration of each individual Director and key management personnel is kept in incremental salary bands of \$\$250,000.

The breakdown for the remuneration of the Directors in FY2018 is as follows:-

	Salary	Bonus	Benefits in Kind				
Name of Director	(%)	(%)	(%)	Directors' Fee* (%)	Total (%)		
Between S\$250,001 and S\$500,00	Between S\$250,001 and S\$500,000						
Sim Hock Heng	57	35	8	-	100		
Kew Boon Kee	57	35	8	-	100		
Lee Tien Chiat	57	35	8	-	100		
Pek Kian Boon	57	35	8	-	100		
				-	100		
Below S\$250,000							
Ng Lip Chi, Lawrence	-	-	-	100	100		
Elaine Beh Pur-Lin	_	_	_	100	100		
Chan Hock Leong	-	-	-	100	100		

<sup>\*</sup>Note: The Directors' Fees are subject to approval by shareholders at the forthcoming AGM.

The Company has two (2) key management personnel for FY2018.

The breakdown for the remuneration of the Company's key management personnel (who are not Directors or the CEO) in FY2018 is as follows:

	Salary	Bonus	Benefits in Kind	Allowance	Total
Name of Key Management Personnel	(%)	(%)	(%)	(%)	(%)
Between S\$250,001 and S\$500,000					
Toh Chiew Khim, CFO	65	12	17	6	100
Below \$\$250,000					
Shoo Sook Fun <sup>(1)</sup> , General Manager					
(Corporate Services)	52	10	33	5	100

#### Note:

The total remuneration paid to the two (2) key management personnel in FY2018 was S\$488,624.

Other than Mdm Shoo Sook Fun, who is the spouse of Mr Pek Kian Boon (Executive Director of the Company), there was no employee of the Group whose remuneration exceeds S\$50,000 and who is an immediate family member of any Directors or the CEO during FY2018. Mdm Shoo Sook Fun has a remuneration that falls within the band of S\$200,000 to S\$250,000 for FY2018.

<sup>(1)</sup> Mdm Shoo Sook Fun is the wife of Mr Pek Kian Boon, Executive Director.

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There were no termination, retirement and post-employment benefits that were granted to Directors and key management personnel as of the date of this Annual Report.

Currently, the Company has not implemented any share-based compensation scheme or any long-term scheme involving the offer of shares or option in place.

To recognise and reward employees their past contributions and services to the Company, and to align their interest with the Group to encourage greater dedication and loyalty to the Group, 83 employees received Employee Shares from Typha Holdings Pte. Ltd. at pre-IPO stage. Details of the Employee Shares are set out in the Company's Offer Document.

The remuneration received by the Executive Directors and key management personnel takes into consideration Group performance and his/her individual performance and contribution toward the overall performance of the Group. Their remuneration is made up of fixed and/or variable compensations. The fixed compensation consists of an annual base salary and allowances. The variable compensation is based on the level of achievement of corporate and individual performance objectives.

The terms of their service agreements and remuneration packages are subject to review by the RC. There are no excessive or onerous clauses in these service agreements.

#### **ACCOUNTABILITY AND AUDIT**

#### **Accountability**

Principle 10: The Board should present a balanced and understandable assessment of the company's performance, position and prospects.

The Board believe that it should conduct itself in a way that delivers maximum sustainable value to its shareholders. Timely releases of the Group's financial results and all significant information to shareholders as well as the prompt fulfilment of statutory requirement are ways to maintain shareholder's confidence and trust in the Board's capability and integrity.

The Board, with the assistance of the professional advisors, ensures compliance with the disclosure requirements under the Catalist Rules. In this regard, the Company demonstrates its accountability to its shareholders by announcing its financial results on a half yearly basis and other information via SGXNET in accordance with the requirements of the SGX-ST, so that the shareholders can have a detailed explanation and balanced assessment of the Group's financial position and prospects.

The Board provides a negative assurance statement to the shareholders in its half-yearly financial statements announcements in accordance with Catalist Rule 705(5). For the financial year under review, the CEO and the CFO have provided assurance to the Board on the integrity of the Group's financial statements. The Board also provides an opinion on the adequacy and effectiveness of the Group's risk management and internal controls (including financial, operational, compliance and information technology controls) systems in place.

In addition, the Company had, pursuant to Rule 720(1) of the Catalist Rules, received undertakings from all its Directors and executive officers that they each shall, in the exercise of their powers and duties as directors and officers comply with the best of their abilities with the provisions of the SGX-ST's listing rules and will also procure the Company to do so.

The Management provides the Board with updates covering operational performance, financial results, marketing and business development and other relevant information on a regular basis as the Board may require from time to time, enabling the Board to make a balanced and informed assessment of the Company's performance, position and prospect.

#### **Risk Management and Internal Controls**

Principle 11:

The Board is responsible for the governance of risk. The Board should ensure that Management maintains a sound system of risk management and internal controls to safeguard shareholders' interests and the company's assets, and should determine the nature and extent of the significant risks which the Board is willing to take in achieving its strategic objectives.

The Board acknowledge its responsibilities for the governance of risks and the overall internal control framework, but recognises that no cost effective internal control system will preclude all errors and irregularities, as a system is designed to manage rather than eliminate the risk of failure to achieve business objective, and can provide only reasonable and not absolute assurance against material misstatements or loss.

Risk assessment and evaluation has become an essential part of the business planning and monitoring process. Having identified the risks to the achievement of the Group's strategic objectives, each business unit is required to document the mitigating actions in place and/or proposed in respect of each significant risk. Risk awareness and ownership of risk treatments are also continuously fostered across the organisation.

The Group currently does not have a Risk Management Committee but the Management regularly reviews the Group's operating and business activities to identify areas of significant business risk as well as appropriate measure to control and mitigate these risks. The Management reviews all the significant control policies and procedures and highlights all significant findings and matters to Directors and AC. The Board is ultimately responsible for the Group's risk management and internal control systems.

On an annual basis, the internal audit function of the Group prepares the internal audit plan taking into consideration the risks identified which is approved by the AC.

The Board, with the assistance of independent internal and external auditors, has reviewed the adequacy and the effectiveness of the Group's risk management and the internal control systems put in place addressing key financial, operational, compliance and information technology controls. Any material non-compliance or lapses in internal controls, together with recommendation for improvement are reported to the AC. A copy of the report is also issued to the relevant departments for its follow-up action. The timely and proper implementation of all required corrective, preventive or improvement measures are closely monitored.

The Board with the concurrence of the AC, is of the view that the Company's internal controls (including financial, operational, compliance and information technology controls) and risk management systems were adequate and effective as of the date of this Annual Report.

The bases for the Board's view are as follows:

- Assurance had been received from the CEO and CFO.
- Based on the internal controls established and maintained by the Group, work performed by the internal and external auditors, and reviews performed by the key management personnel and the Board. The Group has outsourced its internal audit function to BDO LLP which reported on the audit findings and recommendations directly to the AC.
- Discussion was held between the AC and external auditor in the absence of the key management personnel to review and address any potential concerns.

The Company is gradually placing emphasis on sustainability and would implement appropriate policies and programmes when the opportunities arise.

The Board has obtained assurance from the CEO and CFO in respect of FY2018 that:

- (i) the financial records have been properly maintained and the financial statements give a true and fair view of the Company's operations and finances; and
- (ii) the Company's risk management and internal control systems, including financial, operational, compliance and information technology controls, are adequate and effective as at the date of this report.

In addition, BDO LLP, the Group's outsourced internal auditor ("IA"), has briefed the Board on the internal controls matters and highlighted the issues identified and the Management's responses. Also, BDO LLP had joined the AC meeting without the presence of Management, to brief the AC on the internal controls matters and highlighted the issues identified and management responses.

During the FY2018, the Company with the support from the outsourced IA, BDO LLP has developed an Enterprise Risk Management ("ERM") Framework to facilitate the Board in identifying and assessing key operational, financial, compliance and information technology risks with reference to the business goals, strategies and critical success factors of the Group. Under the ERM Framework, Management and executives of all levels are expected to constantly review the business operations and the operating environment to identify risk areas and ensure mitigating measures are promptly developed to minimise these risks. The ERM Framework outlines the Group's approach to managing enterprise-wide risks and sets out a systematic process for identifying, evaluating, monitoring, managing and reporting risks faced by the Group. Thus, it allows the Group to address the changes and the challenges in the business environment, reduce uncertainties and facilitates the shareholder value creation process on an ongoing basis.

#### **Audit Committee**

Principle 12: The Board should establish an Audit Committee with written terms of reference which clearly set out its authority and duties.

The Board established the AC on 11 May 2017 which consists of three (3) Independent Directors. All members of the AC, including the AC chairman, are independent and non-executive directors. The AC will meet at least two times a year. The AC comprises the following members:-

Chan Hock Leong (Chairman)

Ng Lip Chi, Lawrence (Member)

Elaine Beh Pur-Lin (Member)

The AC is guided by the following key terms of reference:

- Review, with the internal and external auditors, the audit plans, scope of work, their evaluation of the system of
  internal accounting controls, their management letter and the Management's response and results of our audits
  compiled by our internal and external auditors;
- Review the half-yearly and annual financial statements and results announcements before submission to our Board for approval, focusing in particular, on changes in accounting policies and practices, major risk areas, significant adjustments resulting from the audit, the going concern statement, compliance with financial reporting standards as well as compliance with the Catalist Rules and other statutory/regulatory requirements;
- To discuss problems and concerns, if any, arising from the interim and final audits, in consultation with the external auditors and the internal auditors where necessary;

- To meet with the external auditors and with the internal auditors, in each case without the presence of Management, at least annually, to discuss any problems and concerns they may have;
- To review annually the scope and results of the external audit and the independence and objectivity of the external auditors. Where the auditors also supply a substantial volume of non-audit services to the Company, the AC should keep the nature and extent of such services under review, seeking to maintain objectivity;
- To review the assistance and co-operation rendered by Management to the internal and external auditors;
- To review and report to the Board at least annually the adequacy and effectiveness of the Company's internal controls including financial, operational, compliance and information technology controls (such review can be carried out internally or with the assistance of any competent third parties);
- To review and discuss with the external auditors, any suspected fraud or irregularity, or suspected infringement of any law, rules or regulations, which has or is likely to have a material impact on the Group's operating results or financial position, and the Management's response;
- To review policy and arrangements by which staff of the Company or of the Group and any other persons may, in confidence, raise concerns about possible improprieties in matters of financial reporting or any other matters relating to fraud and illegal acts and, to conduct an independent investigation of such matters for appropriate follow up action to be taken. The existence of a whistle blowing policy should be disclosed in the Company's Annual Report, and procedures for raising such concerns should be publicly disclosed as appropriate;
- To investigate any matter within its terms of reference, with full access to and co-operation by Management and full discretion to invite any Director or executive officer to attend its meetings, and obtain reasonable resources to enable it to discharge its functions properly;
- To report to the Board its findings from time to time on matters arising and requiring the attention of the AC;
- To review interested person transactions (IPTs) falling within the scope of the Catalist Rules (including transactions that fall within the scope of Rule 912, i.e. the review of transactions between the Group entity at risk and the interested persons as defined in Chapter 9 of the Catalist Rules);
- To undertake such other reviews and projects as may be requested by the Board;
- To undertake such other functions and duties as may be required by statutes or the Catalist Rules, and by such amendments made thereto from time to time;
- To recommend to the Board on the proposals to the shareholders on the appointment/re-appointment and removal of the external auditors and approving the remuneration and terms of engagement of the external auditors;
- To approve the hiring, removal, evaluation and compensation of the head of the internal audit function, or accounting / auditing firm or corporation if the internal audit function is outsourced. The Internal Auditor should have unfettered access to all the Company's documents, records, properties and personnel, including access to AC;
- To receive at least on a half-yearly basis, management accounts of the Group from the management detailing such information as breakdown of major expenses, revenue earned, aging of receivables, provision of doubtful receivables and inventories, order book, major contracts entered into, all litigations and other matters;
- To review annually the adequacy and effectiveness of the Company's internal audit function; and
- To assess annually the qualifications, expertise and resources of the auditor and the effectiveness of the audit process and monitor the auditor's compliance with relevant ethical and professional guidance on the rotation of audit partner.

The Board considers that Mr Chan Hock Leong, who has extensive and practical accounting and auditing knowledge and experience, to be well-qualified to chair the AC. The members of the AC, collectively, have relevant expertise or experience in accounting and related financial management and are appropriately qualified to discharge the AC's responsibilities.

The AC has explicit authority to investigate any matter within its terms of reference. It has full access to, and the cooperation of the Management and full discretion to invite any Executive Director or key management personnel to attend its meetings. The AC has adequate resources, including access to external consultants and auditors, to enable it to discharge its responsibilities properly.

The AC also meets with the external and internal auditors without the presence of the Management, at least annually to ascertain if there are any material weaknesses or control deficiencies in the Group's financial and operational systems.

Deloitte & Touche LLP is the Company's current external auditors. The AC will review the independence of the external auditors annually. The AC, having reviewed the range and value of non-audit services performed by the external auditors, was satisfied that the nature and extent of such services has not prejudiced the independence and objectivity of the external auditors. The AC has also reviewed the audit fee paid to the external auditors for FY2018. During the year under review, the fees paid to the external auditors for audit and non-audit services amounted to \$\$75,000 and \$\$271,000 respectively.

The AC has recommended to the Board the nomination of Messrs Deloitte & Touche LLP, for re-appointment as external auditor of the Company at the forthcoming AGM. The external auditors, Deloitte & Touche LLP, have indicated their willingness to accept the re-appointment.

Both the AC and the Board have reviewed the appointment of different auditors for its foreign-incorporated subsidiaries and/ or significant associated companies and were satisfied that the appointment of different auditors would not compromise the standard and effectiveness of the audit of the Company.

The Company confirms that it is in compliance with the Catalist Rules 712 and 715 in relation to its external auditors.

No former partner or director of the Company's existing auditing firm or audit corporation is a member of the AC.

There is a Whistle-Blowing Policy for the Group in place, reviewed and endorsed by the AC, where employees of the Group can raise concerns about improprieties. The Policy serves to encourage and provide a channel to employees to report in good faith and in confidence, without fear of reprisals, concerns about possible improprieties in financial reporting or other matters to Chairman of the AC, General Manager (Corporate Services) or CFO. The objective for such arrangement is to ensure independent investigation of such matters raised and for appropriate follow-up action to be taken. Details of the whistle-blowing policies and arrangements have been made available to all employees and provides assurance that employees will be protected from reprisal within the limits of the law. The Whistle-Blowing Policy will also be made available on the Company's' website in due course.

The AC is kept abreast by the Management and the external auditors of any changes to accountings standards, Catalist Rules, and other regulations which could have an impact on the Group's business and financial statements.

#### FINANCIAL REPORTING AND KEY AUDIT MATTER

During the year, the AC had full access to and cooperation from the Group and the Company's management, and internal and external auditors. The AC also had full access to the internal and external auditors without the presence of management.

The AC reviewed the financial statements of the Group and the Company before submitting them to the Board for its approval and the announcement of the financial results. The AC also reviewed and monitored the Group's and the Company's financial condition, internal and external audits, and the effectiveness of the Group's and the Company's system of accounting and internal controls. The following key audit matter was discussed between external auditors and management, and reviewed by the AC.

#### **Key audit matter**

# Revenue recognition of engineering, procurement and construction ("EPC") contracts

Revenue from EPC contracts is recognised by reference to the percentage of completion ("POC") of each contract at the end of reporting period. The stage of completion is measured by the proportion of costs incurred for the work performed to date, relative to the estimated total cost on completion approved by the Management.

Significant judgement is required to estimate total cost on completion. Any change to the total cost on completion will impact the percentage of completion, resulting in an impact to the revenue recognised during the year.

The accounting policy for revenue recognition for contract work-in-progress is disclosed in Note 2 and the amount of revenue recognised based on POC is disclosed in Note 19.

#### How the matter was addressed by the AC

The AC have considered the approach and methodology applied by the Management for revenue recognition of EPC contracts.

The AC have also discussed the above with the external auditors and understand that the estimates used by the Management is reasonable for the purpose of revenue recognition using POC.

The auditors have included revenue recognition as a key audit matter in the independent auditor's report for FY2018. This is on page 45 of the Annual Report.

#### **Internal Audit**

Principle 13: The Company should establish an effective internal audit function that is adequately resourced and independent of the activities it audits.

The Company has outsourced its internal audit functions to BDO LLP. The IA has unrestricted direct access to all of the Group's documents, records, properties and personnel and reports to the designated members of the AC on the findings and Management's responses on the findings. The AC approves the appointment, removal, evaluation and compensation of the IA. The IA plans its internal audit work and schedules in consultation with, but independent of, the Management. The internal audit plan will be submitted to the AC for approval prior to the commencement of the internal audit work.

The objective of the internal audit function is to determine whether the Group's risk management, control and governance processes, as designed, is adequate and functioning in the required manner.

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The AC is satisfied that IA is adequately qualified (given, *inter alia*, its adherence to standards set by nationally or internationally recognised professional bodies) and resourced, to discharge its duties effectively. The AC will also review the adequacy and effectiveness of the internal audit function on an annual basis.

#### **SHAREHOLDER RIGHTS AND RESPONSIBILITIES**

#### **Shareholder Rights**

Principle 14: Companies should treat all shareholders fairly and equitably, and should recognise, protect and facilitate the exercise of shareholders' rights, and continually review and update such governance arrangements.

The Company recognises the importance of maintaining transparency and accountability to its shareholders. The Board ensures that all the Company's shareholders are treated equitably and the rights of all investors, including non-controlling shareholders are protected. The Company is committed to providing shareholders with adequate, timely and sufficient information pertaining to changes in the Company's business which could have a material impact on the Company's share price.

Notice of general meeting is issued to shareholders, together with explanatory notes or a circular on items of special business (if necessary), at least 14 days or 21 days, as the case may be, before the scheduled date of such meeting. Whilst there is no limit imposed on the number of proxy votes for nominee companies/relevant intermediaries, the Constitution allows each shareholder to appoint up to two (2) proxies to attend general meetings.

The Company ensures that shareholders have the opportunity to participate effectively in and vote at general meetings of shareholders. The Company conducted poll voting for all resolutions tabled at general meetings. Shareholders will be briefed on the rules, including voting procedures that govern such meeting. The Company will address any queries that the shareholders may have on the procedures.

#### **Communication with Shareholders**

Principle 15: Companies should actively engage their shareholders and put in place an investor relations policy to promote regular, effective and fair communication with shareholders.

The Company is committed to corporate governance and transparency by disclosing to its stakeholders, including its shareholders, in a timely, fair and transparent manner.

The Company does not practice selective disclosure and price-sensitive information is publicly released on an immediate basis where required under the Catalist Rules before the Company meets with any investors/analysts. In addition, all shareholders will receive the Company's annual reports together with the notices of AGM, which are also accessible through SGXNET.

All material information on the performance and development of the Group is disclosed in an accurate, timely and comprehensive manner through SGXNET.

When necessary and appropriate, the CEO will meet analysts and fund managers who would like to seek a better understanding of the Group's operations. The CEO also engages with local and foreign investors to solicit feedback from the investment community on a range of strategic and topical issues which should provide valuable insights to the Board on investors' views.

The Company has engaged an investor relations firm, namely Waterbrooks Consultants Pte Ltd, to assist the Company on its investor relations activities.

The Company keeps its website (<u>www.sanli.com.sg</u>) updated and maintains a dedicated investor relations section for shareholders' convenience to access information on the Group. Announcements disclosed through SGXNET are also posted on the Company's website.

When opportunities arise, the CEO conducts media interviews to give its shareholders and the investors' public a profound prospective of the Group's business prospects.

The Company does not have a formal dividend policy. The form, frequency and amount of dividends that the Board may recommend or declare in respect of any particular financial year or period will be subject to, *inter alia*, the Group's level of cash and retained earnings, actual and projected financial performance, projected levels of capital expenditure and expansion plans, working capital requirements and general financing condition, and any restrictions on payment of dividends imposed by the Group's financing arrangements.

Notwithstanding the foregoing, any pay-out of dividends would be clearly communicated to shareholders via announcements released on SGXNET when the Company discloses its financial results.

For FY2018, the Board has proposed a final one-tier tax exempt dividend of 0.25 Singapore cent per ordinary share, which would constitute 21.9% of net profit after tax attributable to owners of the Company. This is in tandem with the Group's commitment in its IPO Offer Document to pay at least 20% of its net profit attributable to owners of the Company as dividends for the financial year ended 31 March 2018. The proposed dividend is subjected to shareholders' approval at the forthcoming AGM.

#### **Conduct Of Shareholder Meetings**

Principle 16: Companies should encourage greater shareholder participation at general meetings of shareholders, and allow shareholders the opportunity to communicate their views on various matters affecting the company.

The Company's general meetings are the principal forums for dialogue with shareholders. Shareholders are encouraged to attend the general meetings to ensure a high level of accountability and to stay apprised of the Company's strategy and goals. At general meetings, shareholders are given the opportunity to communicate their views and direct questions to Directors or the Management relating to the resolutions to be passed as well as questions regarding the Company and its operations.

Notice of the general meetings will be advertised in newspapers and announced on SGXNET. If shareholders are unable to attend the general meetings, the Constitution of the Company allows all shareholders to appoint up to two (2) proxies to the general meetings and to vote on their behalf through proxy form sent in advance. Voting in absentia and by electronic mail may only be possible following careful study to ensure that integrity of the information and authentication of the identity of shareholders through the web is not compromised. This is also subject to legislative amendment to recognise electronic voting.

All Directors (including the respective chairman of the Board Committees) will be present at all general meetings of shareholders, unless of exigencies. The external auditor is also required to be present to address shareholders' queries about the conduct of audit and the preparation and content of the independent auditor's report.

Every matter requiring shareholders' approval is proposed as a separate resolution. In compliance with Rule 730A(2) of the Catalist Rules, all resolutions tabled at general meetings of shareholders will be put to vote by poll, the procedures of which will be explained by the appointed scrutineer(s) at the general meetings of shareholders. Detailed results of all resolutions put to vote will be announced on SGXNET after conclusion of the general meeting.

The Company also maintains minutes of the AGM, which includes the key comments and queries raised by shareholders and the responses from the Board and the management. All minutes of general meetings will made available to shareholders upon their request after the general meetings.

#### **MATERIAL CONTRACTS**

(Rule 1204(8) of the Catalist Rules)

Save for the Service Agreements entered into with the Executive Directors, which are subsisting as at the end of FY2018, there were no material contracts involving the interests of the CEO, each Director or controlling shareholders entered into by the Group which are subsisting as at the end of the financial year or entered into during the financial year.

#### **INTERESTED PERSON TRANSACTION ("IPT")**

(Rule 907 of the Catalist Rules)

The Group has procedures governing all IPTs to ensure that they are properly documented and reported in a timely manner to the AC and that the transactions are carried out on normal commercial terms and are not prejudicial to the interests of the Company and its minority shareholders.

If the Company does enter into an IPT, and a potential conflict of interest arises, the director concerned will abstain from any discussions and will also refrain from exercising any influence over other members of the Board.

The Group does not have a shareholders' mandate for interested person transactions. There were no interested person transactions of S\$100,000 or more for the year under review.

#### **DEALING IN SECURITIES**

(Rule 1204(19) of the Catalist Rules)

The Company has complied with the best practices pursuant to Rule 1204(19) of the Catalist Rules in relation to dealings in the Company's securities by its directors and employees. The Company has adopted an internal policy which prohibits the Directors and officers from dealing in the securities of the Company while in possession of price-sensitive information.

The Company, its Directors and officers are also discouraged from dealing in the Company's securities on short term considerations and are prohibited from dealing in the Company's securities during the period beginning one (1) month before the announcement of the Company's half-year and full-year financial statements respectively, and ending on the date of the announcement of the relevant results.

#### **NON-SPONSORSHIP FEES**

(Rule 1204(21) of the Catalist Rules)

SAC Capital Private Limited is the Continuing Sponsor of the Company. There is no non-sponsor fee paid to the Sponsor during FY2018.

#### **USE OF IPO PROCEEDS**

(Rule 1204(22) of the Catalist Rules)

Utilisation of proceeds as at the date of this Annual Report are as follow:-

Use of proceeds	Amount Allocated (S\$ million)	Amount Utilised (S\$ million)	Balance Amount (S\$ million)
Working capital to expand business operations through securing more projects and projects of a	5.74	-	5.74
larger scale			
Expansion of business premises	2.92	2.92	-
Investment in a business development department	1.06	0.30	0.76
Total	9.72	3.22	6.50

# **DIRECTORS' STATEMENT**

The directors present their statement together with the audited combined financial statements of the Group for the year ended March 31, 2018 and the statement of financial position and statement of changes in equity of the Company for the financial year ended March 31, 2018.

In the opinion of the directors, the combined financial statements of the Group and the statement of financial position and the statement of changes in equity of the Company as set out on pages 48 to 86 are drawn up so as to give a true and fair view of the financial position of the Group and of the Company as at March 31, 2018, and the combined financial performance, changes in equity and cash flows of the Group and changes in equity of the Company for the financial year then ended, and at the date of this statement, there are reasonable grounds to believe that the Company will be able to pay its debts when they fall due.

#### 1 DIRECTORS

The directors of the Company in office at the date of this statement are as follows:

Sim Hock Heng

Kew Boon Kee

Lee Tien Chiat

Pek Kian Boon

Ng Lip Chi, Lawrence

Chan Hock Leong

Elaine Beh Pur-Lin

# 2 ARRANGEMENTS TO ENABLE DIRECTORS TO ACQUIRE BENEFITS BY MEANS OF ACQUISITION OF SHARES AND DEBENTURES

Neither at the end of the financial year nor at any time during the financial year did there subsist any arrangement whose object is to enable the directors of the Company to acquire benefits by means of the acquisition of shares or debentures in the Company or any other body corporate.

#### 3 DIRECTORS' INTERESTS IN SHARES AND DEBENTURES

The directors of the Company holding office at the end of the financial year had no interests in the share capital and debentures of the Company and related corporations as recorded in the register of directors' shareholdings kept by the Company under Section 164 of the Singapore Companies Act except as follows:

	_	oldings ed in the ne director	directors ar	ngs in which e deemed to interest
Name of directors and company in which interests are held	At beginning of year	At end of year	At beginning of year	At end of year
The Company (Ordinary shares)				
Sim Hock Heng	1	13,282,675	1	146,668,846
Kew Boon Kee	1	13,282,675	1	146,668,846
Lee Tien Chiat	1	13,282,675	1	146,668,846
Pek Kian Boon	1	13,282,675	1	147,718,846
Chan Hock Leong	-	100,000	-	-

The directors' interest in the shares of the Company as at April 21, 2018 were the same at March 31, 2018.

# **DIRECTORS' STATEMENT**

#### 4 SHARE OPTIONS

#### (a) Options to take up unissued shares

During the financial year, no options to take up unissued shares of the Company or any corporation in the Group were granted.

#### (b) Options exercised

During the financial year, there were no shares of the Company or any corporation in the Group issued by virtue of the exercise of an option to take up unissued shares.

#### (c) Unissued shares under option

At the end of the financial year, there were no unissued shares of the Company or any corporation in the Group under options.

#### **5 AUDIT COMMITTEE**

The Audit Committee of the Company, consisting of all independent and non-executive directors, is chaired by Mr. Chan Hock Leong, as an independent director, and includes Mr. Ng Lip Chi, Lawrence and Ms. Elaine Beh Pur-Lin. The Audit Committee has met two times since the last Annual General Meeting ("AGM") and has reviewed the following, where relevant, with the executive directors and external auditors of the Company:

- (a) The audit plans and results of the internal auditors' examination and evaluation of the Group's systems of internal accounting controls;
- (b) The Group's financial and operating results and accounting policies;
- (c) The combined financial statements of the Group, the statement of financial position and statement of changes in equity of the Company before their submission to the directors of the Company and external auditors' report on those combined financial statements;
- (d) The half-yearly and annual announcements as well as the related press releases on the results and financial position of the Company and the Group;
- (e) The co-operation and assistance given by the management to the Group's external auditors; and
- (f) The re-appointment of the external and internal auditors of the Group.

The Audit Committee has full access to and has the co-operation of the management and has been given the resources required for it to discharge its function properly. It also has full discretion to invite any director and executive officer to attend its meetings. The external and internal auditors have unrestricted access to the Audit Committee.

The Audit Committee has recommended to the directors the nomination of Deloitte & Touche LLP for re-appointment as external auditors of the Group at the forthcoming AGM of the Company.

# **DIRECTORS' STATEMENT**

6	AUDITORS

The auditors, Deloitte & Touche LLP, have expressed their willingness to accept re-appointment.

ON BEHALF OF THE DIRECTORS

Sim Hock Heng

Lee Tien Chiat

June 28, 2018

# INDEPENDENT AUDITOR'S REPORT

TO THE MEMBERS OF SANLI ENVIRONMENTAL LIMITED

#### Report on the Audit of the Combined Financial Statements

#### Opinion

We have audited the accompanying combined financial statements of Sanli Environmental Limited (the "Company") and its subsidiaries (the "Group"), which comprise the combined statement of financial position of the Group and the statement of financial position of the Company as at March 31, 2018, and the combined statement of profit or loss and other comprehensive income, combined statement of changes in equity and combined statement of cash flows of the Group for the year then ended and the statement of changes in equity of the Company for the financial year then ended, and notes to the combined financial statements, including a summary of significant accounting policies, as set out on pages 48 to 86.

In our opinion, the accompanying combined financial statements of the Group and the statement of financial position and statement of changes in equity of the Company are properly drawn up in accordance with the provisions of the Companies Act, Chapter 50 (the "Act") and the Financial Reporting Standards in Singapore ("FRSs") so as to give a true and fair view of the combined financial position of the Group and the financial position of the Company as at March 31, 2018 and of the combined financial performance, combined changes in equity and combined cash flows of the Group for the year then ended and of the changes in equity of the Company for the year ended on that date.

#### **Basis for Opinion**

We conducted our audit in accordance with Singapore Standards on Auditing ("SSAs"). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Group in accordance with the Accounting and Corporate Regulatory Authority ("ACRA") Code of *Professional Conduct and Ethics for Public Accountants and Accounting Entities* ("ACRA Code") together with the ethical requirements that are relevant to our audit of the combined financial statements in Singapore, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ACRA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matter**

Key audit matter is the matter that, in our professional judgement, was of most significance in our audit of the combined financial statements of the current year. The matter was addressed in the context of our audit of the combined financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on the matter.

# ANNUAL REPORT 2018

# INDEPENDENT AUDITOR'S REPORT

TO THE MEMBERS OF SANLI ENVIRONMENTAL LIMITED

#### **Key audit matter**

#### How the matter was addressed in the audit

Revenue recognition of engineering, procurement and construction ("EPC") contracts

Revenue from EPC contracts is recognised by reference to the percentage of completion ("POC") of each contract at the end of reporting period. The stage of completion is measured by the proportion of costs incurred for the work performed to date, relative to the estimated total cost on completion approved by the management.

Significant judgement is required to estimate total cost on completion. Any change to the total cost on completion will impact the percentage of completion, resulting in an impact to the revenue recognised during the year.

The accounting policy for revenue recognition for contract work-in-progress is disclosed in Note 2 and the amount of revenue recognised based on POC is disclosed in Note 19.

We performed the followings:

- Obtained and evaluated the design and implementation of the relevant controls to address significant risks associated with revenue recognition and cost recognition and estimation;
- Obtained and reviewed contracts on a sampling basis;
- Performed substantive tests of details on a sampling basis for the costs incurred during the reporting period and checked that costs incurred were recorded in the correct accounting period;
- Obtained the budgeted costs of projects as per selection above and assessed the reasonableness of the estimates used by management, including agreeing the estimates to the supporting documents and performed retrospective review on completed projects;
- Discussed with management on any potential cost overruns which cannot be recovered from customers;
- Agreed the contract sum or any variation orders to the signed agreements; and
- Re-computed the stage of completion based on the cost incurred for work performed relative to the total budgeted costs as approved by management and checked that the revenue was recognised based on the stage of completion.

#### Information Other than the Combined Financial Statements and Auditor's Report Thereon

Management is responsible for the other information. The other information comprises the information included in the annual report but does not include the combined financial statements and our auditor's report thereon.

Our opinion on the combined financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the combined financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the combined financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# INDEPENDENT AUDITOR'S REPORT

TO THE MEMBERS OF SANLI ENVIRONMENTAL LIMITED

#### Responsibilities of Management and Directors for the Combined Financial Statements

Management is responsible for the preparation of the combined financial statements that give a true and fair view in accordance with the provisions of the Act and FRSs, and for devising and maintaining a system of internal accounting controls sufficient to provide a reasonable assurance that assets are safeguarded against loss from unauthorised use or disposition; and transactions are properly authorised and that they are recorded as necessary to permit the preparation of true and fair combined financial statements and to maintain accountability of assets.

In preparing the combined financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The directors' responsibilities include overseeing the Group's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Combined Financial Statements

Our objectives are to obtain reasonable assurance about whether the combined financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with SSAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- a) Identify and assess the risks of material misstatement of the combined financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- b) Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- c) Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- d) Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the combined financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.

# INDEPENDENT AUDITOR'S REPORT

#### TO THE MEMBERS OF SANLI ENVIRONMENTAL LIMITED

- e) Evaluate the overall presentation, structure and content of the combined financial statements, including the disclosures, and whether the combined financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- f) Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the combined financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the combined financial statements of the current year and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### **Report on Other Legal and Regulatory Requirements**

In our opinion, the accounting and other records required by the Act to be kept by the Company and by the subsidiary corporation incorporated in Singapore of which we are the auditors have been properly kept in accordance with the provisions of the Act.

The engagement partner on the audit resulting in this independent auditor's report is Michael Ng Wee Kiat.

Deloitte & Touche LLP Public Accountants and Chartered Accountants Singapore

June 28, 2018

# **COMBINED STATEMENTS OF FINANCIAL POSITION**

AS AT MARCH 31,2018

	_	Gro	ир	Comp	any
	Note	2018	2017	2018	2017
		\$'000	\$'000	\$'000	\$
ASSETS					
Current assets					
Cash and cash equivalents	7	9,354	11,484	1,051	4
Trade and other receivables	8	15,686	6,665	13,501	-
Contract work-in-progress in excess of billings	9	13,477	5,812	-	-
Available-for-sale investments	10	-	257	-	_
Total current assets		38,517	24,218	14,552	4
Non-current assets					
Property, plant and equipment	11	10,500	5,648	_	_
Investment in subsidiaries	12	_	-	8,255	_
Available-for-sale investments	10	267	267	_	_
Total non-current assets		10,767	5,915	8,255	-
Total assets		49,284	30,133	22,807	4
LIABILITIES AND EQUITY					
Current liabilities					
Borrowings	13	271	854	_	_
Convertible loan	14	_	2,000	_	_
Trade and other payables	15	19,820	12,556	227	_
Billings in excess of contract work-in-progress	9	450	760	_	_
Finance leases	16	87	87	-	_
Income tax payable		960	2,216	-	_
Total current liabilities		21,588	18,473	227	-
Non-current liabilities					
Borrowings	13	2,611	2,882	_	_
Finance leases	16	180	268	-	_
Total non-current liabilities		2,791	3,150	-	-
Capital and reserves					
Share capital	17	21,297	1,500	21,297	4
Translation reserves		(22)	(35)	_	_
Merger reserve	18	(6,755)	-	-	_
Capital reserve	18	232	-	_	-
Retained earnings		10,114	7,045	1,283	-
Equity attributable to owners of the Company		24,866	8,510	22,580	4
Non-controlling interests		39	-	_	-
Total equity		24,905	8,510	22,580	4
Total liabilities and equity		49,284	30,133	22,807	4

See accompanying notes to combined financial statements.

# COMBINED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

YEAR ENDED MARCH 31, 2018

	_	Gro	up
	Note	2018	2017
		\$'000	\$'000
Revenue	19	75,609	64,314
Cost of contract works		(64,738)	(53,915)
Gross profit		10,871	10,399
Other income	20	321	164
Administrative expenses		(5,246)	(3,437)
Other operating expenses		(1,867)	(623)
Finance costs	21	(239)	(234)
Profit before tax		3,840	6,269
Income tax	22	(785)	(1,055)
Profit for the year	23	3,055	5,214
Other comprehensive income			
Item that may be reclassified subsequently to profit or loss:			
Exchange differences on translation of foreign operations		13	(19)
Total comprehensive income for the year		3,068	5,195
Profit for the year attributable to:			
Owners of the Company		3,069	5,172
Non-controlling interests		(14)	42
		3,055	5,214
Total comprehensive income for the year attributable to:			
Owners of the Company		3,082	5,153
Non-controlling interests		(14)	42
		3,068	5,195
Earnings per share ("EPS"):			
Basic and diluted (cents)	24	1.19	2.56

# COMBINED STATEMENTS OF CHANGES IN EQUITY YEAR ENDED MARCH 31,2018

	Share	Merger	Capital	Translation	Retained earnings	Equity attributable to owners of the Company	Non- controlling interest	Total
	\$,000	\$,000	\$,000	\$,000	\$,000	\$,000	\$,000	\$,000
Group								
Balance at April 1, 2016	1,500	ı	I	(16)	9,873	11,357	(42)	11,315
Total comprehensive income for the year					r	r 7 1	(	() ()
Profit for the year	I	I	I	I	5,172	5,172	42	5,214
Other comprehensive loss for the year	1	ı	1	(19)	ı	(19)	ı	(19)
1	ı	1	ı	(19)	5,172	5,153	42	5,195
Transaction with owners, recognised directly in equity								
Dividends (Note 25)	I	1	1	I	(8,000)	(8,000)	ı	(8,000)
Balance at March 31, 2017	1,500	I	ı	(32)	7,045	8,510	ı	8,510

# COMBINED STATEMENTS OF CHANGES IN EQUITY

YEAR ENDED MARCH 31,2018

	Share capital	Merger reserve	Capital reserve	Translation reserves \$'000	Retained earnings	Equity attributable to owners of the Company	Non- controlling interest	Total
700 Finn to one led	7	9	9	(36)	7 0 4	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0		0 0 0
Balance at April 1, 2017	006,1	I	I	(22)	7,043	010,0	I	010,0
Total comprehensive income for the year								
Profit for the year	I	I	ı	I	3,069	3,069	(14)	3,055
Other comprehensive income for the year	ı	I	I	13	ı	13	I	13
	I	I	I	13	3,069	3,082	(14)	3,068
Transaction with owners, recognised directly in equity								
Issuance of new shares pursuant to the Restructuring Exercise (Note 1)	8,255	ı	ı	1	I	8,255	ı	8,255
Movement in reserve pursuant to the Restructuring Exercise (Note 1)	(1,500)	(6,755)	I	I	I	(8,255)	ı	(8,255)
Issuance of new shares pursuant to the conversion of convertible loan (Note 14)	2,000	I	I	I	ı	2,000	I	2,000
Issuance of new shares pursuant to the IPO (Note 17)	11,700	I	I	I	I	11,700	I	11,700
Share issue expenses (Note 17)	(829)	ı	ı	I	I	(658)	I	(658)
Non-controlling interest arising from incorporation of a subsidiary	I	I	I	I	I	I	53	53
Recognition of share-based payments (Note 1)	1	1	232	I	ı	232	1	232
	19,797	(6,755)	232	I	ı	13,274	53	13,327
Balance at March 31, 2018	21,297	(6,755)	232	(22)	10,114	24,866	39	24,905

See accompanying notes to combined financial statements.

# **COMBINED STATEMENTS OF CHANGES IN EQUITY**

YEAR ENDED MARCH 31,2018

	Share capital \$'000	Retained earnings \$'000	Total \$'000
Company			
Issuance of shares at date of incorporation (Note 17)	_*	_	_*
Balance at March 31, 2017	_*	_	_*
Total comprehensive income for the year Profit for the year Other comprehensive income for the year Total	- - -	1,283 - 1,283	1,283 - 1,283
Transactions with owners, recognised directly in equity Issuance of new shares pursuant to the Restructuring Exercise (Note 1) Issuance of new shares pursuant to the conversion of convertible loan (Note 1) Issuance of new shares pursuant to the IPO (Note 17) Share issue expenses (Note 17)	8,255 2,000 11,700 (658)	- - - -	8,255 2,000 11,700 (658)
Balance at March 31, 2018	21,297	1,283	22,580

<sup>\*</sup> This represents amount less than \$1,000.

# **COMBINED STATEMENT OF CASH FLOWS**

YEAR ENDED MARCH 31,2018

	Gro	oup
	2018	2017
	\$'000	\$'000
Operating activities		
Profit before tax	3,840	6,269
Adjustments for:		
Depreciation of property, plant and equipment	576	492
(Gain)/Loss on disposal of property, plant and equipment	(7)	25
Loss on disposal of available-for-sale investment	7	-
Finance costs	239	234
Exchange difference	13	-
Share based expense	232	-
Interest income	(93)	(47)
Operating cash flows before movements in working capital	4,807	6,973
Trade and other receivables	(9,021)	346
Trade and other payables	7,264	4,517
Contract work-in-progress in excess of billings	(7,665)	2,406
Billings in excess of contract work-in-progress	(310)	760
Cash (used in)/generated from operations	(4,925)	15,002
Income tax paid	(2,041)	(609)
Net cash (used in)/from operating activities	(6,966)	14,393
Investing activities		
Purchase of property, plant and equipment	(5,434)	(429)
Proceeds from disposal of property, plant and equipment	13	11
Interest received	93	47
Proceeds from disposal of available-for-sale investment	250	-
Net cash used in investing activities	(5,078)	(371)
Financing activities		
Dividends paid	_	(8,000)
Repayment of borrowings	(854)	(2,841)
Proceeds from issuance of convertible loan	_	2,000
Proceeds on issuance of shares pursuant to IPO, net of share issue expenses capitalised	11,042	_
Repayment of finance lease obligations	(88)	(87)
Proceeds from non-controlling interests	53	(07)
Interest paid	(239)	(234)
Net cash from/(used in) financing activities	9,914	(9,162)
Net (decrease)/increase in cash and cash equivalents	(2,130)	4,860
Cash and cash equivalents at beginning of financial year	11,484	6,624
Cash and cash equivalents at end of financial year	9,354	11,484

See accompanying notes to combined financial statements.

March 31, 2018

#### 1 GENERAL

The Company (Registration No. 201705316M) is incorporated in Singapore with its principal place of business and registered office at 15 Kian Teck Drive, Singapore 628832. The Company was listed on the Catalist Board of the Singapore Exchange Securities Trading Limited ("SGX-ST") on June 8, 2017. The combined financial statements are expressed in Singapore dollars which is also the functional currency of the Company.

The principal activities of the Company are those of investment holding and provision of management services.

The principal activities of the subsidiaries are disclosed below.

Pursuant to the group restructuring exercise ("Restructuring Exercise") to rationalise the structures of the Company and its subsidiaries (the "Group") in preparation for the proposed listing of the Company on the Catalist Board of SGX-ST, the Company underwent the followings:

(a) Incorporation of the Company

On February 27, 2017, the Company was incorporated in Singapore as an investment holding company with an issued and paid-up share capital of \$4 comprising 4 shares.

(b) Acquisition of Sanli M&E Engineering Pte. Ltd. ("Sanli Engineering")

Prior to the share swap described below, Sanli Engineering had an issued and paid-up share capital of \$1,500,000 comprising 1,500,000 ordinary shares.

Pursuant to the restructuring agreement dated May 9, 2017 ("Restructuring Agreement") entered into by the Company and the shareholders of Sanli Engineering:

- (i) the Company acquired 1,500,000 shares, representing the entire issued and paid-up share capital of Sanli Engineering from its shareholders for a consideration of \$8,255,348, which was based on the audited net asset value of Sanli Engineering as at December 31, 2016; and
- (ii) the consideration was satisfied in the following manner:
  - (A) the Company issued 6,086,752 new shares, credited as fully paid at \$1 per share, to Typha Holdings Pte. Ltd. ("Typha Holdings"), on the direction of its shareholders; and
  - (B) the Company issued 542,149 new shares, credited as fully paid at \$1 per share, to each of the four shareholders of Sanli Engineering.

Upon the completion of the acquisition of Sanli Engineering, the Company had an issued and paid-up share capital of \$8,255,352, comprising 8,255,352 shares.

March 31, 2018

#### 1 GENERAL (CONT'D)

#### (c) Sub-division of shares

On May 9, 2017, the shareholders of the Company approved the sub-division of every 8,255,352 shares in the issued and paid-up share capital of the Company into 202,256,124 shares. Following this sub-division, the issued and paid-up share capital of the Company was \$8,255,352 comprising 202,256,124 shares.

#### (d) Transfers of employee shares

On May 11, 2017, Typha Holdings transferred an aggregate of 2,656,578 employee shares to 83 employees who accepted the offer of the shares to them. The shares were offered to the employees to recognise and reward them for their past contributions and services and to align their interests with the Group to encourage greater dedication and loyalty to the Group.

Each employee paid a nominal consideration of \$1 for his employee shares transferred to him which are subject to a moratorium. In the event that an employee ceases to be employed by the Group, the employee will have to transfer such number of employee shares at an aggregate nominal consideration of \$1 back to Typha Holdings as follows:

- (i) if the employment is terminated within one year from the date of listing of the Company on Catalist, all the employee shares held by the employee; and
- (ii) if the employment is terminated within the second year from the date of listing of the Company on Catalist, 50% of the employee shares held by the employee.

Such employee shares transferred back to Typha Holdings would be subject to the applicable moratorium undertaking by Typha Holdings.

#### (e) Pre-listing Investor

Pursuant to the Investment Agreement dated February 3, 2017 entered into between Sanli Engineering and the Pre-listing Investor, the Pre-listing Investor granted the convertible loan to Sanli Engineering. The proceeds from the convertible loan would be used for the expansion of the Group's business and for working capital purposes. On May 25, 2017, the convertible loan was repaid by Sanli Engineering through the issuance of 14,401,689 new shares by the Company, on the direction of Sanli Engineering, to the Pre-listing Investor, together with interest at 6% per annum paid in cash by Sanli Engineering to the Pre-listing Investor.

The Pre-listing Investor was not related to the Company.

March 31, 2018

#### 1 GENERAL (CONT'D)

#### Basis of preparation of the combined financial statements

The Group resulting from the above Restructuring Exercise is regarded as a continuing entity for the years ended March 31, 2017 and March 31, 2018 as the Group is ultimately controlled by the common shareholders both before and after the Restructuring Exercise. Accordingly, although the Company is only incorporated on February 27, 2017, the combined financial statements of the Group have been prepared using the principles of merger accounting on the basis that the Restructuring Exercise transfers the equity interest in the combining entities under the common control to the Company has been effected for the years ended March 31, 2017 and March 31, 2018.

Details of the Company's subsidiaries are as follows:

Name of subsidiary	Principal activities	Country of incorporation and operation	interes	e equity t of the pany
			March 31, 2018	March 31, 2017
			%	%
Sanli M&E Engineering Pte. Ltd. <sup>(a)</sup>	Engineering, procurement and construction solutions and services in the field of water and waste management	Singapore	100	100
Sanli M&E Engineering Sdn. Bhd. <sup>(b)</sup>	Project management, contracting and M&E engineering services in the water treatment industry	Malaysia	100	100
Sanli E&C Pte. Ltd. <sup>(a) (c)</sup>	Engineering, procurement and construction solutions and services in the field of water and waste management	Singapore	100	-
Sanli Environmental (Myanmar) Co. Ltd. <sup>(b) (c)</sup>	Engineering, procurement and construction solutions and services in the field of water and waste management	Myanmar	60	-

#### Notes:

- (a) Audited by Deloitte & Touche LLP, Singapore.
- (b) Audited by firm other than Deloitte & Touche LLP, Singapore.
- (c) Incorporated during the financial year.

The combined financial statements of the Group and statement of financial position and statement of changes in equity of the Company for the financial year ended March 31, 2018 were authorised for issue by the Board of Directors on June 28, 2018.

# ANNUAL REPORT 2018

# NOTES TO COMBINED FINANCIAL STATEMENTS

March 31, 2018

#### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

BASIS OF ACCOUNTING – The combined financial statements have been prepared in accordance with the historical cost basis, except as disclosed in the accounting policies below, and are drawn up in accordance with the provisions of the Singapore Companies Act and Singapore Financial Reporting Standards ("FRS").

Historical cost is generally based on the fair value of the consideration given in exchange for goods and services.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Group takes into account the characteristics of the asset or liability which market participants would take into account when pricing the asset or liability at the measurement date. Fair value for measurement and/or disclosure purposes in these combined financial statements is determined on such a basis, except for share-based payment transactions that are within the scope of FRS 102 *Share-based Payment*, leasing transactions that are within the scope of FRS 17 *Leases*, and measurements that have some similarities to fair value but are not fair value, such as net realisable value in FRS 2 *Inventories* or value in use in FRS 36 *Impairment of Assets*.

In addition, for financial reporting purposes, fair value measurements are categorised into Level 1, 2 or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety, which are described as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;
- Level 2 inputs are inputs, other than quoted prices included within Level 1, that are observable for the asset or liability, either directly or indirectly; and
- Level 3 inputs are unobservable inputs for the asset or liability.

ADOPTION OF NEW AND REVISED STANDARDS – On April 1, 2017, the Group and the Company adopted all the new and revised FRSs and Interpretations of FRS ("INT FRS") that are effective from that date and are relevant to its operations. The adoption of these new/revised FRSs and INT FRSs does not result in changes to the Group's and the Company's accounting policies and has no material effect on the amounts reported for the current or prior years, except for certain presentation improvements arising from Amendment to FRS 7 Statement of Cash Flows: Disclosure Initiative.

#### Amendment to FRS 7 Statement of Cash Flows: Disclosure Initiative

The amendments require an entity to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financial activities, including both changes arising from cash flows and non-cash changes.

The Group's liabilities arising from financing activities and a reconciliation between the opening and closing balances of these liabilities are set out in Note 14. Changes arising from cash flows are disclosed in the statement of Cash Flows and non-cash changes relate only to the conversion of convertible loan as disclosed in Note 14. Consistent with the transition provisions of the amendments, the Group has not disclosed comparative information for the prior period. Apart from the additional disclosure in Note 14, the application of these amendments has had no impact on the Group's consolidated financial statements.

March 31, 2018

#### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

ADOPTION OF A NEW FINANCIAL REPORTING FRAMEWORK IN 2018 – In December 2017, the Accounting Standards Council (ASC) has issued a new financial reporting framework – Singapore Financial Reporting Standards (International) (SFRS(I)), which is to be adopted by Singapore-incorporated companies listed on the Singapore Exchange (SGX), for annual periods beginning on or after January 1, 2018. SFRS(I) is identical to the International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB). The Group and the Company will be adopting the new framework for the first time for financial year ending March 31, 2019 and SFRS(I) 1 First-time Adoption of Singapore Financial Reporting Standards (International) will be applied in the first set of SFRS(I) financial statements.

#### SFRS(I) 1 First-time Adoption of Singapore Financial Reporting Standards (International)

As a first-time adopter, the Group and the Company are to apply retrospectively, accounting policies based on each SFRS(I) effective as at end of the first SFRS(I) reporting period (March 31, 2019), except for areas of exceptions and optional exemptions set out in SFRS(I) 1. In the first set of SFRS(I) financial statements for the financial year ending March 31, 2019, an additional opening statement of financial position as at date of transition (April 1, 2017) will be presented, together with related notes. Reconciliation statements from previously reported FRS amounts and explanatory notes on transition adjustments are required for equity as at date of transition (April 1, 2017) and as at end of last financial period under FRS (March 31, 2018), and for total comprehensive income and cash flows reported for the last financial period under FRS (for the year ended March 31, 2018). Additional disclosures may also be required for specific transition adjustments if applicable.

Management has performed a detailed analysis of the transition options and other requirements of SFRS(I) and has determined that there will be no change to the Group's and the Company's current accounting policies under FRS or material adjustments on the initial transition to the new framework, other than those that may arise from implementing certain new SFRS(I) pronouncements effective at the same time (see below).

As SFRS(I) 1 requires a first-time adopter to apply accounting policies based on each SFRS(I) effective as at end of the first SFRS(I) reporting period (March 31, 2019), it is not possible to know all possible effects as at date of authorisation of current year's financial statements. If there are any subsequent pronouncements on SFRS(I) that are effective as at March 31, 2019, they may impact the disclosures of estimated effects described below.

**New SFRS(I) that may have impact** - The following SFRS(I) pronouncements are expected to have an impact to the Group and the Company in the periods of their initial application under the new SFRS(I) framework:

- SFRS(I) 9 Financial Instruments<sup>1</sup>
- SFRS(I) 15 Revenue from Contracts with Customers (with clarifications issued)<sup>1</sup>
- SFRS(I) 16 Leases<sup>2</sup>
- <sup>1</sup> Applies to annual periods beginning on or after January 1, 2018, with early application permitted.
- <sup>2</sup> Applies to annual periods beginning on or after January 1, 2019, with early application permitted if SFRS(I) 15 is adopted.

Consequential amendments were also made to various standards as a result of these new/revised standards.

March 31, 2018

#### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### SFRS(I) 9 Financial Instruments

SFRS(I) 9 was issued in December 2017, and introduced new requirements for (i) the classification and measurement of financial assets and financial liabilities (ii) general hedge accounting (iii) impairment requirements for financial assets.

Key requirements of SFRS(I) 9 that are relevant to the Group:

In relation to the impairment of financial assets, SFRS(I) 9 requires an expected credit loss model, as opposed to an incurred credit loss model under FRS 39. The expected credit loss model requires an entity to account for expected credit losses and changes in those expected credit losses at each reporting date to reflect changes in credit risk since initial recognition. Consequently, it is no longer necessary for a credit event to have occurred before credit losses are recognised.

Management evaluated the potential effect of the above change based on the existing profile of financial instruments and the expected credit loss model will result in a change in timing and basis of estimating doubtful debts. Historically, the Group has low incidence of bad debt and future change to the expected credit risk model is not expected to have a significant effect on operating results.

#### SFRS(I) 15 Revenue from Contracts with Customers

In December 2017, SFRS(I) 15 establishes a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers. SFRS(I) 15 will supersede the current revenue recognition guidance including FRS 18 *Revenue*, FRS 11 *Construction Contracts* and the related Interpretations when it becomes effective.

The core principle of SFRS(I) 15 is that an entity should recognise revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Specifically, the Standard introduces a 5-step approach to revenue recognition:

- Step 1: Identify the contract(s) with a customer.
- Step 2: Identify the performance obligations in the contract.
- Step 3: Determine the transaction price.
- Step 4: Allocate the transaction price to the performance obligations in the contract.
- Step 5: Recognise revenue when (or as) the entity satisfies a performance obligation.

Under SFRS(I) 15, an entity recognises revenue when (or as) a performance obligation is satisfied, i.e. when "control" of the goods or services underlying the particular performance obligation is transferred to the customer.

Management has preliminarily assessed that the adoption of SFRS(I) 15 may result in more disclosures but revenue recognition policy for engineering, procurement and construction contracts and operation and maintenance services continue to be appropriate under SFRS(I) 15.

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#### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### SFRS(I) 16 Leases

SFRS(I) 16 was issued in December 2017 and will supersede FRS 17 *Leases* and its associated interpretative guidance. The Standard provides a comprehensive model for the identification of lease arrangements and their treatment in the financial statements of both lessees and lessors. The identification of leases, distinguishing between leases and service contracts, are determined on the basis of whether there is an identified asset controlled by the customer.

Significant changes to lessee accounting are introduced, with the distinction between operating and finance leases removed and assets and liabilities recognised in respect of all leases (subject to limited exceptions for short-term leases and leases of low value assets). The Standard maintains substantially the lessor accounting approach under the predecessor FRS 17.

Management anticipates that the application of SFRS(I) 16 in the future may have a material impact on amounts reported in respect of the Group's financial assets and financial liabilities. Accordingly, operating leases disclosed in Note 26 may be recorded in the Statement of Financial Position.

BASIS OF COMBINATION – The Group resulting from the Restructuring Exercise as disclosed in Note 1, is one involving entities under common control. Accordingly, the combined financial statements have been accounted for using the principles of merger accounting where financial statement items of the merged entities for the reporting periods in which the common control combination occurs are included in the combined financial statements of the Group as if the combination had occurred from the date when the merged entities first came under the control of the same shareholders.

Control is achieved when the Company:

- Has power over the investee;
- Is exposed, or has rights, to variable returns from its involvement with the investee; and
- Has the ability to use its power to affect its returns.

The Company reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

When the Company has less than a majority of the voting rights of an investee, it has power over the investee when the voting rights are sufficient to give it the practical ability to direct the relevant activities of the investee unilaterally. The Company considers all relevant facts and circumstances in assessing whether or not the Company's voting rights in an investee are sufficient to give it power, including:

- The size of the Company's holding of voting rights relative to the size and dispersion of holdings of the other vote holders;
- Potential voting rights held by the Company, other vote holders or other parties;
- · Rights arising from other contractual arrangements; and
- Any additional facts and circumstances that indicate that the Company has, or does not have, the current ability
  to direct the relevant activities at the time that decisions need to be made, including voting patterns at previous
  shareholders' meetings.

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#### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

BASIS OF COMBINATION (cont'd)

The results of subsidiaries acquired or disposed of during the financial year are included in the combined statement of profit or loss and other comprehensive income from the effective date of acquisition or up to the effective date of disposal, as appropriate.

Profit or loss and each component of other comprehensive income are attributed to the owners of the Company and to the non-controlling interests. Total comprehensive income of subsidiaries is attributed to the owners of the Company and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies in line with the Group's accounting policies.

All significant intercompany transactions and balances between the entities in the Group are eliminated on combination.

#### Changes in Group's ownership interests in existing subsidiaries

Changes in the Group's ownership interests in subsidiaries that do not result in the Group losing control over the subsidiaries are accounted for as equity transactions. The carrying amounts of the Group's interests and the non-controlling interests are adjusted to reflect the changes in their relative interests in the subsidiaries. Any difference between the amount by which the non-controlling interests are adjusted and the fair value of the consideration paid or received is recognised directly in equity and attributed to owners of the Company.

When the Group loses control of a subsidiary, a gain or loss is recognised in profit or loss and is calculated as the difference between (i) the aggregate of the fair value of the consideration received and the fair value of any retained interest and (ii) the previous carrying amount of the assets (including goodwill), and liabilities of the subsidiary and any non-controlling interests. All amounts previously recognised in other comprehensive income in relation to that subsidiary are accounted for as if the Group had directly disposed of the related assets or liabilities of the subsidiary (i.e. reclassified to profit or loss or transferred to another category of equity as specified/permitted by applicable FRSs). The fair value of any investment retained in the former subsidiary at the date when control is lost is regarded as the fair value on initial recognition for subsequent accounting under FRS 39.

FINANCIAL INSTRUMENTS – Financial assets and financial liabilities are recognised on the Group's statement of financial position when the Group becomes a party to the contractual provisions of the instruments.

#### Effective interest method

The effective interest method is a method of calculating the amortised cost of a financial instrument and of allocating interest income or expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts or payments through the expected life of the financial instrument, or where appropriate, a shorter period. Income and expense is recognised on an effective interest basis for debt instruments.

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#### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

FINANCIAL INSTRUMENTS (cont'd)

#### **Financial assets**

#### Available-for-sale investments

Certain debt securities held by the Group are classified as being available for sale and are stated at fair value. Fair value is determined in the manner described in Note 10. Gains and losses arising from changes in fair value are recognised in other comprehensive income with the exception of impairment losses and interest calculated using the effective interest method. Where the investment is disposed of or is determined to be impaired, the cumulative gain or loss previously recognised in other comprehensive income and accumulated in revaluation reserve is reclassified to profit or loss.

#### Trade and other receivables

Trade and other receivables are initially measured at fair value and subsequently measured at amortised cost using the effective interest method less impairment. Interest is recognised by applying the effective interest method, except for short-term receivables when the recognition of interest would be immaterial.

#### Impairment of financial assets

Financial assets are assessed for indicators of impairment at the end of each reporting period. Financial assets are impaired when there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the investment have been impacted.

For financial assets carried at amortised cost, the amount of the impairment is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the original effective interest rate.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of receivables where the carrying amount is reduced through the use of an allowance account. When a receivable is uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited to the profit or loss. Changes in the carrying amount of the allowance account are recognised in profit or loss.

For financial assets measured at amortised cost, if, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed through profit or loss to the extent that the carrying amount of the financial asset at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

When an available-for-sale financial asset is considered to be impaired, cumulative gains or losses previously recognised in other comprehensive income are reclassified to profit or loss.

In respect of available-for-sale debt securities, impairment losses are subsequently reversed through profit or loss if an increase in the fair value of the investment can be objectively related to an event occurring after the recognition of the impairment loss.

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#### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

FINANCIAL INSTRUMENTS (cont'd)

#### Financial assets (cont'd)

#### **Derecognition of financial assets**

The Group derecognises a financial asset only when the contractual rights to the cash flows from the asset expire, or it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Group recognises its retained interest in the asset and an associated liability for amounts it may have to pay. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognise the financial asset and also recognises a collateralised borrowing for the proceeds received.

#### Financial liabilities and equity instruments

#### Classification as debt or equity

Financial liabilities and equity instruments issued by the Group are classified according to the substance of the contractual arrangements entered into and the definitions of a financial liability and an equity instrument.

#### **Equity instruments**

An equity instrument is any contract that evidences a residual interest in the assets of the Group after deducting all of its liabilities. Equity instruments are recorded at the proceeds recurred, net of direct issue costs.

#### Financial liabilities

Trade and other payables are initially measured at fair value, and are subsequently measured at amortised cost, using the effective interest method, except for short-term balances when the recognition of interest would be immaterial.

Interest-bearing borrowings and convertible loan are initially measured at fair value, net of transaction costs, and are subsequently measured at amortised cost, using the effective interest method. Interest expense calculated using the effective interest method is recognised over the term of the borrowings and convertible loan in accordance with the Group's accounting policy for borrowing costs (see below).

#### Derecognition of financial liabilities

The Group derecognises financial liabilities when, and only when, the Group's obligations are discharged, cancelled or they expire.

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#### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

FINANCIAL INSTRUMENTS (cont'd)

#### Financial liabilities and equity instruments (cont'd)

#### Convertible Loan

Convertible loans are regarded as compound instruments, consisting of a liability component and an equity component. The component parts of compound instruments are classified separately as financial liabilities and equity in accordance with the substance of the contractual arrangement. At the date of issue, the fair value of the liability component is estimated using the prevailing market interest rate for a similar non-convertible instrument. This amount is recorded as a liability on an amortised cost basis until extinguished upon conversion or at the instrument's maturity date. The equity component is determined by deducting the amount of the liability component from the fair value of the compound instrument as a whole. This is recognised and included in equity, net of income tax effects, and is not subsequently remeasured.

#### Offsetting arrangements

Financial assets and financial liabilities are offset and the net amount presented in the statement of financial position when the Group has a legally enforceable right to set off the recognised amounts; and intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously. A right to set-off must be available today rather than being contingent on a future event and must be exercisable by any of the counterparties, both in the normal course of business and in the event of default, insolvency or bankruptcy.

CONTRACT WORK-IN-PROGRESS AND REVENUE RECOGNITION – Where the outcome of contract work-in-progress can be estimated reliably, revenue and costs are recognised by reference to the stage of completion of the contract activity at the end of reporting period, as measured by the proportion of costs incurred for work performed to date, relative to the estimated total cost on completion. Variations in contract work, claims and incentive payments are included to the extent that the amount can be measured reliably and its receipt is considered probable.

Where the outcome of contract work cannot be estimated reliably, contract revenue is recognised to the extent of contract costs incurred that is probable of recovery. Contract costs are recognised as expenses in the period in which they are incurred.

When it is probable that total contract costs will exceed total contract revenue, the expected loss is recognised as an expense immediately.

Contract work-in-progress include costs that relate directly to the specific contract and costs that are attributable to contract activity and can be allocated to the contract. Such costs include but are not limited to material, labour, and subcontract cost.

When contract costs incurred to date plus recognised profits less recognised losses exceed progress billings, the surplus is shown as "Contract work-in-progress in excess of billings". For contracts where progress billings exceed contract costs incurred to date plus recognised profits less recognised losses, the surplus is shown as "Billings in excess of contract work-in-progress".

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#### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

LEASES – Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lease. All other leases are classified as operating leases.

#### The Group as lessor

Rental income from operating leases is recognised on a straight-line basis over the term of the relevant lease. Initial direct costs incurred in negotiating and arranging an operating lease over the lease term including lease incentives granted to tenants are recognised on the profit or loss statement on a straight-line basis over the period of the lease.

#### The Group as lessee

Assets held under finance leases are recognised as assets of the Group at their fair value at the inception of the lease or, if lower, at the present value of the minimum lease payments. The corresponding liability to the lessor is included in the statement of financial position as a finance lease obligation. Lease payments are apportioned between finance charges and reduction of the lease obligation so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are charged directly to profit or loss, unless they are directly attributable to qualifying assets, in which case they are capitalised. Contingent rentals are recognised as expenses in the periods in which they are incurred.

Rentals payable under operating leases are charged to profit or loss on a straight-line basis over the term of the relevant lease unless another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed. Contingent rentals arising under operating leases are recognised as an expense in the period in which they are incurred.

In the event that lease incentives are received to enter into operating leases, such incentives are recognised as a liability. The aggregate benefit of incentives is recognised as a reduction of rental expense on a straight-line basis, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed.

PROPERTY, PLANT AND EQUIPMENT – Property, plant and equipment are stated at cost less accumulated depreciation and any accumulated impairment losses.

Depreciation is charged so as to write off the cost less residual values, over their estimated useful lives, using the straight-line method, on the following bases:

Motor vehicles 2 to 10 years
Office equipment 5 years
Leasehold properties Over the lease term of 25 to 28 years
Renovation 5 years
Workshop equipment 5 years

The estimated useful lives, residual values and depreciation method are reviewed at each year end, with the effect of any changes in estimate accounted for on a prospective basis.

Fully depreciated assets still in use are retained in the financial statements.

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#### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

PROPERTY, PLANT AND EQUIPMENT (cont'd)

Assets held under finance leases are depreciated over their expected useful lives on the same basis as owned assets or, if there is no certainty that the lessee will obtain ownership by the end of the lease term, the asset shall be fully depreciated over the shorter of the lease term and its useful life.

The gain or loss arising on disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in profit or loss.

IMPAIRMENT OF NON-FINANCIAL ASSETS – At the end of each reporting period, the Group reviews the carrying amounts of its non-financial assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Recoverable amount is the higher of fair value less costs of disposal and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss.

Where an impairment loss subsequently reverses, the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in profit or loss.

INTERESTS IN A JOINT OPERATION – A joint operation is a joint arrangement whereby the parties that have joint control of the arrangement have rights to the assets, and obligations for the liabilities, relating to the arrangement. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control. When a group entity undertakes its activities under a joint operation, the Group as a joint operator recognises in relation to its interest in a joint operation:

- Its assets, including its share of any assets held jointly;
- Its liabilities, including its share of any liabilities incurred jointly;
- Its revenue from the sale of its share of the output arising from the joint operation;
- Its share of the revenue from the sale of the output by the joint operation; and
- Its expenses, including its share of any expenses incurred jointly.

The Group accounts for the assets, liabilities, revenues and expenses relating to its interest in a joint operation in accordance with the FRSs applicable to the particular assets, liabilities, revenues and expenses.

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### NOTES TO COMBINED FINANCIAL STATEMENTS

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#### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

INTERESTS IN A JOINT OPERATION (cont'd)

When a group entity transacts with a joint operation in which a group entity is a joint operator (such as a sale or contribution of assets), the Group is considered to be conducting the transaction with the other parties to the joint operation, and gains and losses resulting from the transactions are recognised in the Group's combined financial statements only to the extent of other parties' interests in the joint operation.

When a group entity transacts with a joint operation in which a group entity is a joint operator (such as a purchase of assets), the Group does not recognise its share of the gains and losses until it resells those assets to a third party.

PROVISIONS – Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that the Group will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows.

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, the receivable is recognised as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

REVENUE RECOGNITION - Revenue is measured at the fair value of the consideration received or receivable.

Revenue from engineering, procurement and construction contracts is recognised in accordance with the Group's accounting policy on contract work-in-progress and revenue recognition (see above).

Revenue from operations and maintenance services is recognised as and when the services are delivered.

Interest income is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable.

SHARE-BASED PAYMENTS – Equity-settled share-based payments are measured at fair value of the equity instruments at the date of grant. The fair value determined at the grant date of the equity-settled share-based payments is expensed on a straight-line basis over the moratorium period of two years. At the end of each reporting period, the shareholder revises its estimate of the number of equity instruments expected to vest. The impact of the revision of the original estimates, if any, is recognised in profit or loss such that the cumulative expense reflects the revised estimate, with a corresponding adjustment to the equity settled employee benefits reserve.

BORROWING COSTS – Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale. Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation.

All other borrowing costs are recognised in profit or loss in the period in which they are incurred.

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#### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

RETIREMENT BENEFIT COSTS – Payments to defined contribution retirement benefit plans are charged as an expense when employees have rendered the services entitling them to the contributions. Payments made to state-managed retirement benefit schemes, such as the Singapore Central Provident Fund, are dealt with as payments to defined contribution plans where the Group's obligations under the plans are equivalent to those arising in a defined contribution retirement benefit plan.

EMPLOYEE LEAVE ENTITLEMENT – Employee entitlements to annual leave are recognised when they accrue to employees. A provision is made for the estimated liability for annual leave as a result of services rendered by employees up to the end of the reporting period.

INCOME TAX – Income tax expense represents the sum of the tax currently payable and deferred tax.

The tax currently payable is based on taxable profit for the relevant period. Taxable profit differs from profit as reported in the statement of profit or loss and other comprehensive income because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are not taxable or tax deductible. The Group's liability for current tax is calculated using tax rates (and tax laws) that have been enacted or substantively enacted in countries where the Company and subsidiaries operate by the end of the reporting period.

Deferred tax is recognised on the differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences and deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which deductible temporary differences can be utilised. Such assets and liabilities are not recognised if the temporary difference arises from goodwill or from the initial recognition of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

Deferred tax liabilities are recognised on taxable temporary differences arising on investments in subsidiaries, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with such investments and interests are only recognised to the extent that it is probable that there will be sufficient taxable profits against which to utilise the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset realised based on the tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the Group intends to settle its current tax assets and liabilities on a net basis.

Current and deferred tax are recognised as an expense or income in profit or loss.

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#### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

FOREIGN CURRENCY TRANSACTIONS AND TRANSLATION – The individual financial statements of each group entity are measured and presented in the currency of the primary economic environment in which the entity operates (its functional currency). The combined financial statements of the Group are presented in Singapore dollars, which is the functional currency of the Company and the presentation currency for the combined financial statements.

In preparing the financial statements of the individual entities, transactions in currencies other than the entity's functional currency are recorded at the rate of exchange prevailing on the date of the transaction. At the end of each reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at the end of the reporting period. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences arising on the settlement of monetary items, and on retranslation of monetary items are included in profit or loss for the period. Exchange differences arising on the retranslation of non-monetary items carried at fair value are included in profit or loss for the period except for differences arising on the retranslation of non-monetary items in respect of which gains and losses are recognised in other comprehensive income. For such non-monetary items, any exchange component of that gain or loss is also recognised in other comprehensive income.

For the purpose of presenting the combined financial statements, the assets and liabilities of the Group's foreign operations (including comparatives) are expressed in Singapore dollars using exchange rates prevailing at the end of the reporting period. Income and expense items (including comparatives) are translated at the average exchange rates for the period, unless exchange rates fluctuated significantly during that period, in which case the exchange rates at the dates of the transactions are used. Exchange differences arising, if any, are recognised in other comprehensive income and accumulated in a separate component of equity under the header of foreign currency translation reserve.

On the disposal of a foreign operation (i.e. a disposal of the Group's entire interest in a foreign operation, or a disposal involving loss of control over a subsidiary that includes a foreign operation), all of the accumulated exchange differences in respect of that operation attributable to the Group are reclassified to profit or loss. Any exchange differences that have previously been attributed to non-controlling interests are derecognised, but they are not reclassified to profit or loss.

In the case of a partial disposal (i.e. no loss of control) of a subsidiary that includes a foreign operation, the proportionate share of accumulated exchange differences are re-attributed to non-controlling interests and are not recognised in profit or loss.

CASH AND CASH EQUIVALENTS IN THE STATEMENT OF CASH FLOWS – Cash and cash equivalents in the statement of cash flows comprise cash on hand and cash at bank that are subject to an insignificant risk of changes in value.

#### 3 CRITICAL ACCOUNTING JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY

In the application of the Group's accounting policies, which are described in Note 2, management is required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

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#### 3 CRITICAL ACCOUNTING JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY (CONT'D)

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

#### Critical judgements in applying the Group's accounting policies

Management is of the opinion that any instances of application of judgements are not expected to have a significant effect on the amounts recognised in the financial statements apart from those involving estimation which are dealt with below.

#### Key sources of estimation uncertainty

The key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting periods, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are discussed below.

#### (i) <u>Contract work-in-progress and revenue recognition</u>

As described in Note 2, for engineering, procurement and construction contracts, revenue and costs are recognised by reference to the stage of completion of each contract at the end of reporting period, as measured by the proportion of costs incurred for work performed to date, relative to the estimated total cost on completion.

A considerable amount of judgement is required in estimating the total cost on completion, which affects the percentage of completion.

Management has reviewed the estimates, which are based on committed purchases and historical experience. Management is satisfied that the estimates are realistic, and that total project costs do not exceed total project revenue for each individual contract that is ongoing as at the end of the reporting period. The carrying amounts of contract work-in-progress are disclosed in Note 9.

#### (ii) Recoverability of trade and other receivables

In determining whether trade and other receivables are recoverable, the Group considers the aging status of individual balances and the creditworthiness of the debtor. This requires the use of judgement and estimates. Specific allowances are made only for receivables that are unlikely to be collected. The carrying amounts of trade and other receivables are disclosed in Note 8.

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#### 4 FINANCIAL INSTRUMENTS, FINANCIAL RISKS AND CAPITAL MANAGEMENT

#### (a) Categories of financial instruments

The following table sets out the financial instruments as at the end of the year:

	Gro	oup	Company	
	2018	2017	2018	2017
	\$'000	\$'000	\$'000	\$
Financial assets				
Loans and receivables				
(including cash and cash equivalents)	37,616	22,759	14,530	4
Available-for-sale investments	267	524	-	_
Financial liabilities				
Amortised cost (including liability component of convertible loan)	22,969	18,647	227	

#### (b) Financial risk management policies and objectives

#### (i) Foreign exchange risk management

The Group's foreign currency exposures arise mainly from the exchange rate movements of the United States dollar and Euro against the Singapore dollar.

At the end of the reporting period, significant carrying amounts of monetary assets and liabilities denominated in currencies other than the group entities' functional currencies are as follows:

	Group						
	Ass	ets	Liabilities				
	2018	2017	2018	2017			
	\$'000	\$'000	\$'000	\$'000			
United States dollar	93	679	78	36			
Euro	-	_	143	_			

Foreign currency sensitivity

The sensitivity rate used when reporting foreign currency risk exposures internally to key management personnel is 10%, which represents management's assessment of the possible change in foreign exchange rates.

If the relevant foreign currencies were to strengthen by 10% against the Singapore dollar, the Group's profit before tax for the year will increase (decrease) by the following amounts:

	2018 \$'000	2017 \$'000
Euro	(14)	-
United States dollar	2	64

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#### 4 FINANCIAL INSTRUMENTS, FINANCIAL RISKS AND CAPITAL MANAGEMENT (CONT'D)

#### (b) Financial risk management policies and objectives (cont'd)

#### (i) Foreign exchange risk management (con'td)

If the relevant foreign currencies were to weaken by 10% against the Singapore dollar, the impact on the Group's profit before tax for the year would be vice versa.

The Company is not exposed to foreign exchange risk as it does not have monetary assets and monetary liabilities denominated in foreign currencies.

#### (ii) Interest rate risk management

The Group is exposed to interest rate risk mainly through certain floating-rate borrowings (Note 13). There is no interest rate risk for convertible loan (Note 14) as interest rate for convertible loan is fixed.

#### Interest rate sensitivity

The sensitivity analysis below has been determined based on the exposure to interest rates for financial instruments at the end of the reporting period and the stipulated change taking place at the beginning of the reporting period and held constant throughout the relevant period in the case of instruments that have floating rates. A 50 basis point increase is used when reporting interest rate risk internally to key management personnel and represents management's assessment of the possible change in interest rates.

If interest rates had been 50 basis points higher/lower during the year and all other variables were held constant, the impact on the Group's profit before tax would decrease/increase by \$14,000 (2017: \$16,000).

The Company is not exposed to interest rate risk as there are no interest-bearing assets and liabilities.

#### (iii) Equity price risk management

The Group and the Company are not exposed to any significant equity price risk as management has assessed the impact to be immaterial.

#### (iv) Credit risk management

The Group has adopted procedures in extending credit terms to customers and in monitoring its credit risk. The Group only grants credit to creditworthy counterparties, based on the credit evaluation process performed by management. Bank balances are held with creditworthy financial institutions.

The Group has a concentration of credit risk as 92% (2017: 99%) of trade receivables which are due from its largest debtor. The Group considers this debtor to be of good credit quality.

The maximum exposure to credit risk in the event that the counterparties fail to perform their obligations as at the end of the year in relation to each class of recognised financial assets is the carrying amount of those assets as stated in the statement of financial position.

Further details of credit risks on trade and other receivables are disclosed in Note 8.

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#### 4 FINANCIAL INSTRUMENTS, FINANCIAL RISKS AND CAPITAL MANAGEMENT (CONT'D)

(b) Financial risk management policies and objectives (cont'd)

#### (v) Liquidity risk management

The Group monitors its liquidity risk and maintains a level of bank balances deemed adequate by management to finance its operations and to mitigate the effects of fluctuations in cash flows. Liquidity risk is further managed by matching the payment and receipt cycle.

Liquidity and interest risk analyses

#### Non-derivative financial liabilities

The following table details the remaining contractual maturity for non-derivative financial liabilities. The table below has been drawn up based on the undiscounted cash flows of the financial liabilities based on the earliest date on which the Group can be required to pay. The table includes both interest and principal cash flows. The adjustment column represents the possible future cash flows attributable to the instrument included in the maturity analysis which are not included in the carrying amount of the financial liabilities on the combined statements of financial position.

	Weighted average effective interest rate	On demand or within 1 year	Within 2 to 5 years	After 5 years	Adjustment	Total
	%	\$'000	\$'000	\$'000	\$'000	\$'000
Group						
2018						
Non-interest bearing Fixed interest rate	-	19,820	-	-	-	19,820
instruments	2.9	90	185	-	(8)	267
Variable interest rate instruments	2.4	277	1,110	1,562	(67)	2,882
Total		20,187	1,295	1,562	(75)	22,969
2017						
Non-interest bearing Fixed interest rate instruments (including liability component of	-	12,556	-	-	-	12,556
convertible loan)	5.0	2,810	388	7	(267)	2,938
Variable interest rate instruments	2.2	277	1,108	1,836	(68)	3,153
Total		15,643	1,496	1,843	(335)	18,647

All financial liabilities of the Company are due within one year from the end of the reporting periods and are non-interest bearing.

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#### 4 FINANCIAL INSTRUMENTS, FINANCIAL RISKS AND CAPITAL MANAGEMENT (CONT'D)

- (b) Financial risk management policies and objectives (cont'd)
  - (v) Liquidity risk management (cont'd)

#### Non-derivative financial assets

All financial assets of the Group and the Company are due within one year from the end of the reporting periods and are non-interest bearing, except for fixed deposits and available-for-sale investments, for which details are disclosed in Notes 7 and 10 respectively.

#### (vi) Fair values of financial assets and financial liabilities

The carrying amounts of cash and cash equivalents, trade and other receivables and payables and convertible loan approximate their respective fair values due to the relatively short-term maturity of these financial instruments. Management is of the view that the carrying amounts of borrowings and finance lease liabilities approximates their fair values as the interest rates approximate the prevailing market rates.

Apart from the available-for-sale investments, for which details are disclosed in Note 10, the Group has no financial assets and financial liabilities that are measured at fair value on a recurring basis.

#### (c) Capital risk management policies and objectives

The Group manages its capital to ensure that entities in the Group will be able to continue as a going concern while maximising the return to stakeholders through the optimisation of the debt and equity balance.

The capital structure of the Group consists of debt, which includes the borrowings and convertible loan disclosed in Notes 13 and 14 respectively, and equity comprising issued capital and retained earnings. The Group is required to maintain specific financial ratio in order to comply with covenants in loan agreements with banks. The Group is in compliance with external imposed capital requirements.

The Group's overall strategy remains unchanged from 2017.

#### 5 RELATED COMPANY TRANSACTIONS

Related companies in these combined financial statements refer to the subsidiaries of the Company. There are transactions and arrangements with the subsidiaries in the Group and the effect of these on the basis determined between the parties is reflected in these combined financial statements. The intercompany balances are unsecured, interest-free and repayable on demand unless stated otherwise.

Transactions between the Company and its subsidiaries have been eliminated on consolidation and are therefore not disclosed in this note.

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#### **6 RELATED PARTY TRANSACTIONS**

Some of the Group's transactions and arrangements are with related parties and the effect of these on the basis determined between the parties is reflected in these financial statements. The balances are unsecured, interest-free and repayable on demand.

Compensation of Directors and key management personnel

The remuneration of Directors and other members of key management during the year were as follows:

	Group		
	2018	2017	
	\$'000	\$'000	
Short-term benefits	1,997	1,028	
Post-employment benefits	123	88	
Share-based payments	87	-	
	2,207	1,116	

### 7 CASH AND CASH EQUIVALENTS

	Group		Com	pany
	2018	2017	2018	2017
	\$'000	\$'000	\$'000	\$
Fixed deposits	3,207	5,204	-	-
Cash on hand and at bank	6,147	6,280	1,051	4
	9,354	11,484	1,051	4

As at March 31, 2018, the Group's fixed deposits bear an average effective interest rate of 1% (2017: 0.7%) per annum with tenure of approximately one to eighteen months. The fixed deposits can be readily convertible into cash.

### 8 TRADE AND OTHER RECEIVABLES

	Group		Com	pany
	2018 2017		2018 2017	2017
	\$'000	\$'000	\$'000	\$
Trade receivables	14,530	4,613	-	-
Amount due from a subsidiary	-	_	13,479	_
Deposits	212	718	-	_
Prepayments	901	1,202	22	-
Other receivables	43	132	-	_
	15,686	6,665	13,501	_

The credit period on sale of goods is 30 days (2017: 30 days). No interest is charged on the balance outstanding. Allowance for doubtful receivables are recognised against debtors in financial difficulty and/or have defaulted in payment. There are no allowances in 2018 and 2017.

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#### 8 TRADE AND OTHER RECEIVABLES (CONT'D)

Included in the Group's trade receivables are debtors with a carrying amount of \$131,000 (2017: \$280,000) respectively, which are past due at the end of the reporting period for which no allowances for doubtful receivables have been recognised as there has not been a significant change in credit quality and the amounts are still considered recoverable. The Group does not hold any collateral over these balances.

The aging profile of the past due trade receivables is as follows:

	Gro	oup
	2018	2017
	\$'000	\$'000
< 1 month	82	269
1 to 2 months	14	4
> 2 months	35	7
Total	131	280

In determining the recoverability of a trade receivable the Group considers any change in the credit quality of the trade receivable from the date credit was initially granted up to the end of the reporting period. For receivables that are neither past due nor impaired, management has considered the quality of the debts and determined that no allowance is required.

#### 9 CONTRACT WORK-IN-PROGRESS IN EXCESS OF BILLINGS / BILLINGS IN EXCESS OF CONTRACT WORK-IN-PROGRESS

	Group		
	2018	2017	
	\$'000	\$'000	
Aggregate contract costs incurred plus recognised profits	85,103	75,085	
Less: Progress billings	(72,076)	(70,033)	
	13,027	5,052	
Presented as follows:			
- Contract work-in-progress in excess of billings	13,477	5,812	
- Billings in excess of contract work-in-progress	(450)	(760)	
	13,027	5,052	

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#### 10 AVAILABLE-FOR-SALE INVESTMENTS

	Gr	oup
	2018	2017
	\$'000	\$'000
Quoted debt instruments, at fair value	267	524
Less: Amount due to mature within 12 months	_	(257)
Amount due to mature after 12 months	267	267
Nominal values	267	524
Coupon rates (per annum)	4.35%	4.3 - 4.4%

The investments comprise quoted debt securities that offer the Group the opportunity for return through interest income and fair value gains. The fair values of these securities are based on closing quoted market prices on the last market day of the reporting periods.

The fair value measurement of the available-for-sale investments is categorised as Level 1 within the fair value hierarchy, and there were no transfers between the respective levels during the year.

#### 11 PROPERTY, PLANT AND EQUIPMENT

Group	Motor vehicles \$'000	Office equipment \$'000	Leasehold properties \$'000	Renovation \$'000	Workshop equipment \$'000	Total \$'000
Cost:						
At April 1, 2016	1,310	299	5,068	408	127	7,212
Additions	352	63	_	14	_	429
Disposals	(110)	(46)	_	_	(13)	(169)
At March 31, 2017	1,552	316	5,068	422	114	7,472
Additions	279	183	4,966	_	6	5,434
Disposals	(49)	_	_	_	(6)	(55)
At March 31, 2018	1,782	499	10,034	422	114	12,851
Accumulated depreciation:						
At April 1, 2016	294	186	621	267	97	1,465
Depreciation	178	50	188	67	9	492
Disposals	(87)	(41)	_	_	(5)	(133)
At March 31, 2017	385	195	809	334	101	1,824
Depreciation	254	62	188	65	7	576
Disposals	(46)	-	-	_	(3)	(49)
At March 31, 2018	593	257	997	399	105	2,351
Carrying amount:						
At March 31, 2018	1,189	242	9,037	23	9	10,500
At March 31, 2017	1,167	121	4,259	88	13	5,648

As at March 31, 2018 and March 31, 2017, the carrying amount of the Group's property, plant and equipment held under finance leases are \$638,000 and \$721,000 respectively.

Certain borrowings of the Group (Note 13) are secured by mortgage of leasehold properties of the Group of which the carrying amounts are shown above.

March 31, 2018

#### 12 INVESTMENT IN SUBSIDIARIES

	Company		
	2018	2017	
	\$'000	\$	
Unquoted equity shares, at cost	8,255	_	

Details of the subsidiaries are disclosed in Note 1 of the financial statements.

#### 13 BORROWINGS

	Group		
	2018	2017	
	\$'000	\$'000	
Bank loans for properties (i)	2,882	3,153	
Bank loans - others (ii)	-	583	
Less: Amount due for settlement within 12 months (shown under current liabilities)	(271)	(854)	
Amount due for settlement after 12 months	2,611	2,882	
	2018	2017	
Interest rates on borrowings (per annum)	2.35%	2.2 - 2.9%	

- (i) Bank loans for properties are secured by mortgage of leasehold properties (Note 11) and corporate guarantee from the Company, with periodic repayment over 15 to 16 year terms.
- (ii) The remaining bank loans were secured by corporate guarantee of the Company, with periodic repayment over terms of 2 years.

	Group	
	2018	2017
	\$'000	\$'000
Undrawn committed borrowing facilities	9,500	7,000

The facilities are secured by corporate guarantee of the Company and fixed deposits placed with a bank.

### 14 CONVERTIBLE LOAN

On February 3, 2017, a subsidiary entered into an investment agreement with a third party for the grant of a convertible loan of \$2,000,000. The drawdown of the convertible loan was on February 27, 2017.

Pursuant to the investment agreement, in the event of a listing on Singapore Exchange Securities Trading Limited ("SGX-ST"), the convertible loan shall be automatically converted into a stipulated number of shares in the issued share capital of the Company (see Note 1). In the event that there is no listing on SGX-ST by February 26, 2019, the Company shall make full repayment of the convertible loan amount and all interest accrued thereon at 6% per annum from the date of the drawdown up to the date of repayment.

On May 25, 2017, 14,401,689 of ordinary shares were issued upon conversion of the convertible loan.

March 31, 2018

#### 15 TRADE AND OTHER PAYABLES

	Group		Company	
	2018 2017		2018	2017
	\$'000	\$'000	\$'000	\$
Trade payables	13,238	7,744	63	_
Accruals	6,071	4,715	164	_
Other payables	511	97	-	_
	19,820	12,556	227	_

The credit period on purchases of goods is 30 to 60 days (2017 : 30 to 60 days). No interest is charged on outstanding balances.

### 16 FINANCE LEASES

	Group				
	Minimum lease payments				imum
	2018	2017	2018	2017	
	\$'000	\$'000	\$'000	\$'000	
Amounts payable under finance leases:					
Within one year	100	100	87	87	
In the second to fifth years inclusive	207	300	180	261	
Later than five years	_	8	-	7	
	307	408	267	355	
Less: Future finance charges	(40)	(53)	-	-	
Present value of lease obligations	267	355	267	355	
Less: Due for settlement within 12 months			(87)	(87)	
Due for settlement after 12 months			180	268	

The lease terms range from 5 to 7 years. The borrowing rate ranges from 2.8% to 3.0% (2017 : 2.8% to 3.0%) per annum. All leases are on a fixed repayment basis and no arrangements have been entered into for contingent rental payments.

The Group's obligations under finance leases are secured by the lessors' title to the leased assets.

March 31, 2018

#### 17 SHARE CAPITAL

The Company was incorporated on February 27, 2017. Accordingly, the share capital in the combined statement of financial position as at the end of the financial year relates to the Group's share of the share capital of the subsidiary, Sanli M&E Engineering Pte. Ltd..

	Gro	up	Comp	any	Gro	oup	Com	pany
	2018	2017	2018	2017	2018	2017	2018	2017
	Number of shares	-	Number of shares	_	\$'000	\$'000	\$'000	\$
At beginning of year	1,500	1,500	_#	_	1,500	1,500	_*	_
lssue of share at incorporation of Company	-	-	_	_#	-	_	-	4
Adjustment pursuant to the Restructuring Exercise (Note 1)	(1,500)	_	_	_	(1,500)	-	-	_
Issuance of shares as payment of purchase consideration	8,255	-	8,255	_	8,255	_	8,255	_
Sub-division of shares (Note 1)	194,001	_	194,001	_	-	_	-	-
Issuance of share upon conversion of convertible loan	14,402	-	14,402	-	2,000	_	2,000	_
lssuance of shares pursuant to IPO <sup>(i)</sup>	52,000	_	52,000	_	11,700	_	11,700	-
Share issue expenses	_	_	-	_	(658)	_	(658)	_
At end of year	268,658	1,500	268,658	_#	21,297	1,500	21,297	4

<sup>#</sup> This represents number of shares less than 1,000.

Fully paid ordinary shares, which have no par value, carry one vote per share and a right to dividends as and when declared by the Company.

#### 18 RESERVES

#### Merger reserve

Merger reserve represents the difference between the nominal amount of the share capital of the subsidiaries at the date when they were acquired by the Company and the nominal amount of the share capital issued as consideration for the acquisition using the principles of merger accounting applicable to entities under common control.

<sup>\*</sup> This represents amount less than \$1,000.

<sup>(</sup>i) During the financial year, a total of 52,000,000 shares were issued to the public at \$0.225 per share.

March 31, 2018

#### 18 RESERVES (CONT'D)

#### Capital reserve

Capital reserve represents equity-settled shares given to employees by the directors of Typha Holdings Pte Ltd, a major shareholder of the Company to recognise and reward the employees for their past contributions and services. The reserve is made up of cumulative market value of shares given to the employees at grant date over the moratorium period commencing from the award of shares to these employees.

#### 19 REVENUE

	G	Group		
	2018	2017		
	\$'000	\$'000		
Revenue from:				
- Engineering, procurement and construction contracts	56,115	43,793		
- Operations and maintenance services	19,494	20,521		
	75,609	64,314		

#### 20 OTHER INCOME

	Group	
	2018	2017
	\$'000	\$'000
Government grant	127	73
Interest income	93	47
Others	101	44
	321	164

#### 21 FINANCE COSTS

	Group	
	2018	2017
	\$'000	\$'000
Interest on:		
- Borrowings	226	221
– Finance leases	13	13
	239	234

March 31, 2018

#### 22 INCOME TAX

	Group	
	2018	2017
	\$'000	\$'000
Current tax expense	903	1,055
Overprovision of current tax in prior years	(118)	_
	785	1,055

Domestic income tax is calculated at 17% (2017: 17%) of the estimated assessable profit for the year. Taxation for other jurisdictions is calculated at the rates prevailing in the relevant jurisdictions.

Income tax for the year can be reconciled to the accounting profit as follows:

	Group		
	2018	2017	
	\$'000	\$'000	
Profit before tax	3,840	6,269	
Tax expense calculated at statutory rate of 17%	653	1,066	
Non-deductible (taxable) items	359	(16)	
Overprovision of current tax in prior years	(118)	_	
Tax exempt income	(26)	(26)	
Tax rebate	(10)	(10)	
Others	(73)	41	
	785	1,055	

#### 23 PROFIT FOR THE YEAR

Profit for the year has been arrived at after charging:

	Gro	oup
	2018	2017
	\$'000	\$'000
Employee benefits expense (including directors' remuneration)	13,040	10,770
Cost of defined contribution plans included in employee benefits expense	598	481
Depreciation of property, plant and equipment (included in other operating		
expenses)	576	492
Listing expenses (included in other operating expenses)	1,231	-
(Gain) Loss on disposal of property, plant and equipment	(7)	25
Net foreign exchange loss	59	132
Audit fees:		
– paid to auditors of the Company	75	54
– paid to other auditors	24	4
Non-audit fee paid to auditors of the Company in connection with the listing		
of the Company	271	_

March 31, 2018

#### 24 EARNINGS PER SHARE

The calculation of the earnings per share attributable to the ordinary owners of the Company is based on the following data:

	Group	
	2018	2017
Earnings per ordinary share ("EPS")		
Profit attributable to owners of the Company (\$'000)	3,069	5,172
Weighted average number of ordinary shares for purpose of earnings per share	256,839,481	202,256,1241
EPS – Basic and diluted (cents)	1.19	2.56

#### Note:

There were no dilutive equity instruments for 2018 and 2017.

#### 25 DIVIDENDS

During the year ended March 31, 2017, a subsidiary declared a one-tier tax exempt interim dividend of \$5.33 per share (total \$8,000,000) to the shareholders.

Subsequent to the year-end, the Company proposes a final 1-tier tax exempt dividend of \$0.0025 per ordinary share amounting to \$671,645. This dividend is subject to approval by shareholders at the Annual General Meeting and has not been included as a liability in these financial statements.

#### **26 OPERATING LEASE ARRANGEMENTS**

#### The Group as lessor

The Group rents out a property under an operating lease. Rental income earned during the year ended March 31, 2018 is \$81,600 (2017 : \$28,335).

At the end of the reporting periods, the Group has contracted with a tenant for the following future minimum lease income:

	2018	2017
	\$'000	\$'000
Less than one year	47	82
In the second to fifth years inclusive	-	47
	47	129

For 2017, the earnings per share had been computed based on the profit attributable to owners of the Company and the Company's enlarged share capital of 202,256,124 shares assuming that sub-division of 8,255,352 shares in the capital of the Company into 202,256,124 shares had been completed as at the end of 2017.

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#### 26 OPERATING LEASE ARRANGEMENTS (CONT'D)

The Group as lessee

	2018	2017
	\$'000	\$'000
Payment recognised as an expense during the year:		
Minimum lease payments under operating leases	963	1,008

At the end of the reporting periods, the Group has outstanding commitments under non-cancellable operating leases of dormitory and office which fall due as follows:

	2018	2017
	\$'000	\$'000
Less than one year	442	631
In the second to fifth years inclusive	60	_
	502	631

Leases are negotiated for an average term of one year and rentals are fixed for the duration of the lease.

#### 27 SEGMENT INFORMATION

For purposes of resource allocation and assessment of segment performance, the Group's chief operating decision makers have focused on the business operating units which in turn are segregated based on the type of goods and services supplied. This forms the basis of identifying the segments of the Group under FRS 108 *Operating segments* as follows:

Operating segments are aggregated into a single reportable operating segment if they have similar economic characteristics, such as long-term average gross margins, and are similar in respect of nature of services and process, type of customers, and if applicable, the nature of the regulatory environment.

For management purposes, the Group is currently organised into two operating segments:

- Engineering, Procurement and Construction ("EPC") provision of engineering, procurement and construction services relating to water and waste management.
- Operations and Maintenance ("O&M") provision of operations and maintenance services relating to water and waste management.

March 31, 2018

#### 27 SEGMENT INFORMATION (CONT'D)

#### Segment revenue and results

	2018	2017
	\$'000	\$'000
Revenue – EPC	56,115	43,793
Revenue – O&M	19,494	20,521
Total revenue	75,609	64,314
Profit – EPC	7,547	4,448
Profit – O&M	3,324	5,951
Total profit	10,871	10,399
Unallocated corporate expenses	(6,309)	(3,451)
Depreciation	(576)	(492)
Interest income	93	47
Finance costs	(239)	(234)
Profit before tax	3,840	6,269
Income tax	(785)	(1,055)
Profit for the year	3,055	5,214

Revenue reported above represents revenue generated from external customers. There were no inter-segment sales during the year.

The accounting policies of the reportable segments are the same as the Group's accounting policies described in Note 2. Segment profit represents the profit earned by each segment without allocation of central administration costs, finance costs and income tax expense. This is the measure reported to the chief operating decision makers for the purposes of resource allocation and assessment of segment performance.

#### Geographical information

The Group's activities are located primarily in Singapore. The geographical locations of the Group's customers and non-current assets are primarily in Singapore.

#### Information about major customers

Revenue derived from customers who individually account for 10% or more of the Group's revenue is detailed below:

	2018	2017
	\$'000	\$'000
Customer A (EPC and O&M)	72,422	63,738
Customer B (EPC and O&M)	57	263

For the purposes of monitoring segment performance and allocating resources between segments, the Group's chief operating decision makers do not monitor the tangible, intangible and financial assets attributable to each segment.

March 31, 2018

### 28 INTERESTS IN A JOINT OPERATION

In July 2016, the Group entered into a material joint operation in Singapore for an engineering, procurement and construction project, Chye Joo-Sanli Joint Venture, to which it is entitled to 45.07% proportionate share of the assets, liabilities and profits.

# STATISTICS OF SHAREHOLDINGS

As at 22 June, 2018

Class of shares : Ordinary Shares No. of issued shares : 268,657,813

Voting rights : One vote per ordinary share

No. of treasury shares : Nil No. of subsidiary holders : Nil

### **DISTRIBUTION OF SHAREHOLDINGS**

Size of shareholdings	No. of shareholders	%	No. of Shares	%
1 – 99	0	0.00	0	0.00
100 – 1,000	64	8.75	57,000	0.02
1,001 – 10,000	348	47.54	1,954,300	0.73
10,001 – 1,000,000	309	42.21	19,656,278	7.32
1,000,001 and above	11	1.50	246,990,235	91.93
Total	732	100.00	268,657,813	100.00

### TWENTY LARGEST SHAREHOLDERS

No.	Name of shareholders	No. of shares	%
1	TYPHA HOLDINGS PTE. LTD.	146,683,846	54.60
2	VANDA 1 INVESTMENTS PTE. LTD.	21,401,689	7.97
3	RAFFLES NOMINEES (PTE) LIMITED	14,064,200	5.23
4	KEW BOON KEE	13,282,675	4.94
5	LEE TIEN CHIAT	13,282,675	4.94
6	PEK KIAN BOON	13,282,675	4.94
7	SIM HOCK HENG	13,282,675	4.94
8	JEREMY LEE SHENG POH	5,200,000	1.94
9	DB NOMINEES (SINGAPORE) PTE LTD	4,354,600	1.62
10	OCBC SECURITIES PRIVATE LIMITED	1,105,200	0.41
11	SHOO SOOK FUN	1,050,000	0.39
12	UOB KAY HIAN PRIVATE LIMITED	709,300	0.26
13	TOH CHIEW KHIM	675,000	0.25
14	MAYBANK KIM ENG SECURITIES PTE. LTD.	627,400	0.23
15	JON GOH KOK YEW	500,000	0.19
16	DBS NOMINEES (PRIVATE) LIMITED	383,000	0.14
17	WA SOCK LING	370,000	0.14
18	HSBC (SINGAPORE) NOMINEES PTE LTD	300,000	0.11
19	PHILLIP SECURITIES PTE LTD	298,300	0.11
20	CHANG WEI MING	283,000	0.11
	TOTAL	251,136,235	93.46

# STATISTICS OF SHAREHOLDINGS

As at 22 June, 2018

#### SHAREHOLDING HELD IN THE HANDS OF PUBLIC

Based on the information available above, approximately 12.22% of the issued ordinary shares of the Company is held by the public and therefore, Rule 723 of the Catalist Rules is complied with.

#### **SUBSTANTIAL SHAREHOLDERS**

		Direct Inte	rest	Deemed Inte	rest
No.	Name	No. of shares	%	No. of shares	%
1	Typha Holdings Pte. Ltd. (1)	146,683,846	54.60	_	_
2	Vanda 1 Investments Pte. Ltd. (3)	21,401,689	7.97	-	-
3	ICH Gemini Asia Growth Fund Pte. Ltd.	13,600,000	5.06	-	-
4	Sim Hock Heng (1)	13,282,675	4.94	146,683,846 <sup>(1)</sup>	54.60 <sup>(1)</sup>
5	Pek Kian Boon (1) (2)	13,282,675	4.94	147,733,846 <sup>(1) (2)</sup>	54.99 (1)(2)
6	Lee Tien Chiat (1)	13,282,675	4.94	146,683,846	54.60 (1)
7	Kew Boon Kee (1)	13,282,675	4.94	146,683,846	54.60 (1)
8	Heliconia Capital Management Pte. Ltd. (3)	-	-	21,401,689 <sup>(3)</sup>	7.97 (3)
9	Heliconia Holdings Pte. Ltd. (3)	-	-	21,401,689 <sup>(3)</sup>	7.97 (3)
10	Seletar Fund Investments Pte Ltd (3)	-	-	21,401,689 <sup>(3)</sup>	7.97 (3)
11	Fullerton Fund Investments Pte Ltd (3)	-	-	21,401,689 <sup>(3)</sup>	7.97 (3)
12	Temasek Holdings (Private) Limited (3)	-	-	21,401,689 <sup>(3)</sup>	7.97 (3)

#### Notes:

- (1) Mr Sim Hock Heng, Mr Pek Kian Boon, Mr Kew Boon Kee and Mr Lee Tien Chiat are deemed interested in the 146,683,846 shares held by Typha Holdings Pte. Ltd. ("Typha Holdings"). Each Executive Director owns 25% shares of Typha Holdings.
- $(2) \qquad \text{Mr Pek Kian Boon is deemed interested in the 1,050,000 shares held by his spouse, Mdm Shoo Sook Fun. } \\$
- (3) Heliconia Capital Management Pte. Ltd., Heliconia Holdings Pte. Ltd., Seletar Fund Investments Pte Ltd, Fullerton Fund Investment Pte Ltd and Temasek Holdings (Private) Limited are deemed interested in the 21,401,689 shares held by Vanda 1 Investments Pte. Ltd.

**NOTICE IS HEREBY GIVEN THAT** the Annual General Meeting of SANLI ENVIRONMENTAL LIMITED (the "Company") will be held at 28 Kian Teck Drive, Singapore 628845 on Friday, 27 July 2018 at 9.00 a.m., to transact the following business:

#### **AS ORDINARY BUSINESS:**

To receive and adopt the Directors' Statement and Audited Combined Financial Statements
of the Company for the financial year ended 31 March 2018 together with the Independent
Auditor's Report thereon.

**Resolution 1** 

2. To approve a tax exempt (1-tier) final dividend of 0.25 Singapore cent per share for the financial year ended 31 March 2018.

**Resolution 2** 

3. To approve Directors' fees of S\$121,000 for the financial year ended 31 March 2018.

**Resolution 3** 

4. To re-elect Mr Pek Kian Boon, a Director retiring pursuant to Regulation 108 of the Company's Constitution.

Resolution 4

- [See Explanatory Note (a)]
- 5. To re-elect Mr Kew Boon Kee, a Director retiring pursuant to Regulation 108 of the Company's Constitution.

**Resolution 5** 

- [See Explanatory Note (b)]
- 6. To re-appoint Messrs Deloitte & Touche LLP, as auditors of the Company and to authorise the Directors to fix their remuneration.

**Resolution 6** 

7. To transact any other ordinary business that may properly be transacted at an Annual General Meeting.

#### **AS SPECIAL BUSINESS:**

To consider and, if thought fit, to pass the following resolution as an Ordinary Resolution, with or without modifications:-

8. <u>Authority to allot and issue shares</u>

**Resolution 7** 

"That pursuant to Section 161 of the Companies Act, Cap. 50 (the "Act") and Rule 806 of the Listing Manual (Section B: Rules of Catalist) (the "Catalist Rules") of the Singapore Exchange Securities Trading Limited ("SGX-ST"), the Directors of the Company be authorised and empowered to:

(a) (i) allot and issue shares in the capital of the Company ("**Shares**") whether by way of rights, bonus or otherwise; and/or;

- (ii) make or grant offers, agreements or options (collectively, "**Instruments**") that might or would require Shares to be issued, including but not limited to the creation or issue of (as well as adjustments to) options, warrants, debentures or other instruments convertible into Shares; and/or
- (iii) issue additional Instruments arising from adjustments made to the number of Instruments previously issued in the event of rights, bonus or capitalisation issues;
  - at any time and upon such terms and conditions and for such purposes and to such persons as the Directors of the Company may in their absolute discretion deem fit; and
- (b) (notwithstanding the authority conferred by this Resolution may have ceased to be in force) issue shares in pursuance of any Instrument made or granted by the Directors of the Company while this Resolution was in force, provided always that:
  - (i) the aggregate number of Shares to be allotted and issued (including Shares to be issued pursuant to the Instruments made or granted) pursuant to this Resolution shall not exceed 100% of the total number of issued Shares (excluding treasury shares and subsidiary holding) in the capital of the Company (as calculated in accordance with sub-paragraph (ii) below), of which the aggregate number of Shares to be allotted and issued (including Shares to be issued pursuant to the Instruments made or granted) other than on a pro rata basis to the Shareholders of the Company shall not exceed 50% of the total number of issued Shares (excluding treasury shares and subsidiary holding) in the capital of the Company (as calculated in accordance with sub-paragraph (ii) below);
  - (ii) (subject to such manner of calculation and adjustments as may be prescribed by the SGX-ST) for the purpose of determining the percentage number of Shares that may be issued (including Shares to be issued pursuant to the Instruments made or granted) under sub-paragraph (i) above, the total number of issued Shares (excluding treasury shares and subsidiary holding) shall be based on the total number of issued Shares (excluding treasury shares and subsidiary holding) in the Company at the time of the passing of this Resolution, after adjusting for:
    - i. new Shares arising from the conversion or exercise of any convertible securities;
    - ii. new Shares arising from exercising share options or vesting of share awards which are outstanding or subsisting at the time of the passing of this Resolution, provided that the share options or share awards were granted in compliance with Part VIII of Chapter 8 of the Catalist Rules; and
    - iii. any subsequent bonus issue, consolidation or subdivision of shares;
- (c) in exercising the authority conferred by this Resolution, the Company shall comply with the provisions of the Catalist Rules for the time being in force (unless such compliance has been waived by the SGX-ST) and all applicable legal requirements under the Act and the Constitution of the Company for the time being; and

(d) unless revoked or varied by the Company in a general meeting, such authority shall continue in force until the conclusion of the next Annual General Meeting or the date by which the next Annual General Meeting of the Company is required by law to be held, whichever is the earlier."

By Order Of The Board

Goh Siew Geok (Ms) Company Secretary 12 July 2018

#### **Explanatory Notes:**

- (a) In relation to Ordinary Resolution No. 4, Mr Pek Kian Boon, will be retiring from office at the AGM pursuant to Regulation 108 of the Constitution of the Company, and will be standing for re-election at the AGM. Please refer to the sections on "Board of Directors" and "Corporate Governance Report" of the Company's 2018 Annual Report for more information relating to Mr Pek. There are no relationships (including immediate family relationships) between Mr Pek and other directors of the Company. Mr Pek will, upon re-election, continue to serve as Executive Director of the Company.
- (b) In relation to Ordinary Resolution No. 5, Mr Kew Boon Kee, will be retiring from office at the AGM pursuant to Regulation 108 of the Constitution of the Company, and will be standing for re-election at the AGM. Please refer to the sections on "Board of Directors" and "Corporate Governance Report" of the Company's 2018 Annual Report for more information relating to Mr Kew. There are no relationships (including immediate family relationships) between Mr Kew and other directors of the Company. Mr Kew will, upon re-election, continue to serve as Executive Director of the Company.

### Statement Pursuant to Regulation 74 of the Company's Constitution

#### The effect of the resolution under the heading "Special Business" in this Notice of the AGM are:

The Ordinary Resolution 7 above, if passed, will empower the Directors of the Company from the date of this Meeting until the date of the next AGM of the Company, or the date by which the next AGM of the Company is required by law to be held or such authority is varied or revoked by the Company in a general meeting, whichever is the earlier, to issue Shares, make or grant Instruments convertible into Shares and to issue Shares pursuant to such instruments, up to a number not exceeding, in total, 100% of the total number of issued shares (excluding treasury shares and subsidiary holding), of which up to 50% may be issued other than on a pro-rata basis to Shareholders.

For the purpose of determining the aggregate number of shares that may be issued, the percentage of issued shares in the capital of the Company will be calculated based on the total number of issued Shares (excluding treasury shares and subsidiary holding) in the capital of the Company at the time this Ordinary Resolution is passed after adjusting for new Shares arising from the conversion or exercise of the Instruments or any convertible securities, the exercise of share options or the vesting of share awards outstanding or subsisting at the time when this Ordinary Resolution is passed and any subsequent consolidation or subdivision of Shares.

#### Notes:

- (i) A member entitled to attend and vote at the AGM is entitled to appoint not more than two proxies to attend and vote in his/her stead. A proxy need not be a member of the Company.
- (ii) Relevant Intermediaries (as defined in the Act), such as banks and capital markets services licence holders which provide custodial services and are members of the Company may appoint more than two proxies provided that each proxy is appointed to exercise the rights attached to different shares held by the member.
- (iii) The instrument appointing a proxy must be signed by the appointor or his attorney duly authorised in writing. Where the instrument appointing a proxy is executed by a corporation, it must be executed either under its common seal or under the hand of any officer or attorney duly authorised.
- (iv) If a proxy is to be appointed, the instrument appointing a proxy must be duly deposited at the registered office of the Company at 15 Kian Teck Drive, Singapore 628832, not later than 72 hours before the time appointed for the holding of the AGM.
- (v) A Depositor's name must appear on the Depository Register maintained by The Central Depository (Pte) Limited as at 72 hours before the time fixed for holding the AGM in order for the Depositor to be entitled to attend and vote at the AGM.

#### Personal Data Privacy:

By submitting an instrument appointing a proxy(ies) and/or representative(s) to attend, speak and vote at the AGM and/or any adjournment thereof, or by attending the AGM, a member of the Company (i) consents to the collection, use and disclosure of the member's personal data by the Company (or its agents) for the purpose of the processing and administration by the Company (or its agents) of proxies and representatives appointed for the AGM (including any adjournment thereof) and the preparation and compilation of the attendance lists, minutes and other documents relating to the AGM (including any adjournment thereof), and in order for the Company (or its agents) to comply with any applicable laws, listing rules, regulations and/or guidelines (collectively, the "Purposes"), (ii) warrants that where the member discloses the personal data of the member's proxy(ies) and/or representative(s) to the Company (or its agents), the member has obtained the prior consent of such proxy(ies) and/or representative(s) for the collection, use and disclosure by the Company (or its agents) of the personal data of such proxy(ies) and/or representative(s) for the Purposes, and (iii) agrees that the member will indemnify the Company in respect of any penalties, liabilities, claims, demands, losses and damages as a result of the member's breach of warranty. In addition, by attending the AGM and/or any adjournment thereof, a member of the Company consents to the collection, use and disclosure of the member's personal data by the Company (or its agents) for any of the Purposes.

This notice has been prepared by the Company and its contents have been reviewed by the Company's sponsor ("**Sponsor**"), SAC Capital Private Limited, for compliance with the relevant rules of the Singapore Exchange Securities Trading Limited ("**SGX-ST**").

The Sponsor has not independently verified the contents of this notice. This notice has not been examined or approved by the SGX-ST and the SGX-ST assumes no responsibility for the contents of this notice, including the correctness of any of the statements or opinions made, or reports contained in this notice.

The contact person for the Sponsor is Mr David Yeong (Telephone: (65) 6532 3829) at 1 Robinson Road, #21-02 AlA Tower, Singapore 048542.





#### **SANLI ENVIRONMENTAL LIMITED**

Company Registration No. 201705316M (Incorporated in the Republic of Singapore)

# **PROXY FORM**

(Please see notes overleaf before completing this form)

- IMPORTANT
  An investor who holds shares under the Central Provident Fund Investment Scheme ("CPF Investor") and/or the Supplementary Retirement Scheme ("SRS Investors") (as may be applicable) may attend and cast his vote(s) at the Meeting in person, CPF and SRS Investors who are unable to attend the Meeting but would like to vote, may inform their CPF and/or SRS Approved Nominees to appoint the Chairman of the Meeting to act as their proxy, in which case, the CPF and SRS Investors shall be precluded from attending the Meeting.
  This Proxy Form is not valid for use by CPF and SRS Investors and shall be ineffective for all intents and purposes if used or purported to be used by them.

*I/We,				(Name
*NRIC/Passport No./Company Registration	No			(Address
being a *member/members of Sanli Enviro	nmental Limited (the "Company"), her	reby appoint:		
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Signature of Shareholder(s)/Common Seal of Corporate Shareholder \*Delete where appropriate

**IMPORTANT:** Please read notes for this Proxy Form

#### Notes:

- 1. Please insert the total number of Shares held by you. If you have Shares entered against your name in the Depository Register, you should insert that number. If you have Shares registered in your name in the Register of Members of the Company, you should insert that number. If you have Shares entered against your name in the Depository Register and Shares registered in your name in the Register of Members, you should insert the aggregate number. If no number is inserted, this form of proxy will be deemed to relate to all the Shares held by you.
- 2. A member (other than a Relevant Intermediary) entitled to attend and vote at a meeting of the Company is entitled to appoint not more than two proxies to attend and vote on his behalf. A proxy need not be a member of the Company. Where a member appoints more than one proxy, he/she shall specify the proportion of his/her shareholding to be represented by each proxy. If no such proportion or number is specified, the first named proxy may be treated as representing 100% of the shareholding and any second named proxy as an alternate to the first named or at the Company's option to treat the instrument of proxy as invalid.
- 3. A member of the Company who is a Relevant Intermediary entitled to attend and vote at the AGM of the Company is entitled to appoint more than two (2) proxies to attend and vote in his/her stead, but each proxy must be appointed to exercise the rights attached to a different share or shares held by such member. Where such member appoints more than two (2) proxies, the number and class of shares to be represented by each proxy must be stated.

#### "Relevant Intermediary" means:

- (a) a banking corporation licensed under the Banking Act, Chapter 19 of Singapore or a wholly owned subsidiary of such a banking corporation, whose business includes the provision of nominee services and who holds shares in that capacity; or
- (b) a person holding a capital markets services licence to provide custodial services for securities under the Securities and Futures Act, Chapter 289 of Singapore and who holds shares in that capacity; or
- (c) the Central Provident Fund Board ("CPF Board") established by the Central Provident Fund Act, Chapter 36 of Singapore, in respect of shares purchased under the subsidiary legislation made under that Act providing for the making of investments from the contributions and interest standing to the credit of members of the Central Provident Fund, if the CPF Board holds those shares in the capacity of an intermediary pursuant to or in accordance with that subsidiary legislation.
- 4. The instrument appointing a proxy or proxies must be deposited at the registered office of the Company at 15 Kian Teck Drive, Singapore 628832, not less than 72 hours before the time set for the meeting.
- 5. The instrument appointing a proxy or proxies must be under the hand of the appointer or of his/her attorney duly authorised in writing. Where the instrument appointing a proxy or proxies is executed by a corporation, it must be executed under its common seal or under the hand of its officer or attorney duly authorised.
- 6. Where an instrument appointing a proxy or proxies is signed on behalf of the appointer by an attorney, the letter or the power of attorney (or other authority) or a duly certified copy thereof shall (failing previous registration with the Company) if required by law, be duly stamped and be deposited at the Office, not less than 72 hours before the time for holding the meeting or adjourned meeting at which the person named in the instrument proposes to vote and in default the instrument of proxy shall not be treated as valid.
- 7. A corporation, which is a member, may authorise by resolution of its directors or other governing body such person as it thinks fit to act as its representative at the meeting, in accordance with Section 179 of the Companies Act, Cap. 50.
- 8. The Company shall be entitled to reject an instrument of proxy which is incomplete, improperly completed, illegible or where the true intentions of the appointer are not ascertainable from the instructions of the appointer specified on the instrument of proxy. In addition, in the case of Shares entered in the Depository Register, the Company may reject an instrument of proxy if the member, being the appointer, is not shown to have Shares entered against his name in the Depository Register as at 72 hours before the time appointed for holding the meeting, as certified by The Central Depository (Pte) Limited to the Company.
- 9. An investor who buys shares using CPF monies ("CPF Investor") and/or SRS monies ("SRS Investor") (as may be applicable) may attend and cast his vote(s) at the Meeting in person. CPF and SRS Investors who are unable to attend the Meeting but would like to vote, may inform their CPF and/or SRS Approved Nominees to appoint the Chairman of the Meeting to act as their proxy, in which case, the CPF and SRS Investors shall be precluded from attending the Meeting.

#### Personal Data Privacy:

By attending the AGM and/or any adjournment thereof or submitting an instrument appointing a proxy (ies) and/or representative(s), the member accepts and agrees to the personal data privacy terms set out in the Notice of Annual General Meeting dated 12 July 2018.





### SANLI ENVIRONMENTAL LIMITED

(Incorporated in the Republic of Singapore on 27 February 2017) (Company Registration Number: 201705316M)

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